

Our Ref: APURE 033/2020

13 November 2020

Subject Clarification on 3rd Quarter's Operating Performance (3/2020)

Attn. To President

The Stock Exchange of Thailand

The company clarifies causes and reason for relative financial performance on the items varies more than 20% compared to same quarter of previous year. The company, hereby, explains the Q3-2020 operating performance compared to Q3-2019 operating performance.

Revenue from Sales for Q3/2020 and Q3/2019 was 486.43 million baht and 415.68 million baht, respectively. It increase 70.75 million baht or 17.02% when compared with Q3/2019, because the Company having increased sales of products abroad. Despite the COVIC-19 epidemic situation, the company has maintained a close relationship with overseas customers through online systems. And the company still has foreign exchange gains compared to US dollars. (Which is the main trading currency of the company)

Cost of Sales for Q3 / 2020 and Q3 / 2019 was 347.60 million baht and 357.94 million baht, respectively. It is decrease 10.34 million baht or 2.89% when compared with Q3 / 2019 The main reason is that in the third quarter of 2020 there is an increase in production and exports. Causing the average fixed cost of sales per cabinet to decrease,in this part, the overall cost of sales is reduced.



Profit (Loss) Net Equity of shareholders of the Company for Q3 / 2020 and Q3 / 2019 was 76.69 million baht and 11.47 million baht, respectively. It increase 65.22 million baht or 568.61 % when compared with Q3 / 2019 the reason is that the company has increased sales, profitable on exchange rates compared to US dollars. And the cost is reduced as stated above.

Please be informed

Yours sincerely,

(Ms. Sineemas Sotpiparpnukul)

Chief Executive Officer

Authorized Director