

Subject : Management Discussion and Analysis yearly ended of December 31, 2020
 To : President
 The Stock Exchange of Thailand
 CC : Listing Department
 The Securities and Exchange Commission, Thailand

Asia Metal Public Company Limited and its subsidiary (“The Company”) would like to announce the performance ended of December 31, 2020 from the same period of the previous year as follows:

Company notify performance important

(Million Baht)

Financial statement for the Ended on 31 December 2020		
	Y2020	% (Y-o-Y)
Total Revenue	4,978	(8)
Total Expenses	4,728	(12)
Share of profit on investment in associate	(63)	(166)
Income tax expense	(51)	219
Net profit	136	(49)

In the Ended on 31 December 2020, the Company had total Revenue from sales and services 4,978 million bath or decreased 8 percent from the same period as of the income of Billet decreased 270 million bath, C-Channel decreased 311 million baht as sales from the same period of the end of year refer from Prime Steel Mill Co.,Ltd. (“PRIME”) Import the Steel and Consisting of The Economic impact of the COVID-19 pandemic of The Automotive industry market as demand lower.

The Company had Cost of Goods Sold ratio decreased 12 percent which decreased from the same period as effect by the price of raw-material supply to finished good as Hot Rolled Coil ,Galvanized steel coil, Narrow strip, Pickled and Oiled steel sheet in coil. The Company was manage the cost of manufacturing form purchase of raw materials lower pricing and sales management better, also The Construction of Warehouse completed in year 2018. The Company able to production and inventory stock to reserving by customer’s need that effect to Cost of Goods Sold decreased proportion which higher than revenue from sales and services therefore gross of profit increase 3.87 percent.

Statement of Financial Position

(Million Baht)

LIABILITIES	31 Dec 20	31 Dec 19	Increase or (decrease)	%
Short-Term loans from financial institutions	1,226	1,119	107	10
Long-Term loans from financial institutions	11	26	(15)	(58)
Finance lease liabilities	102	47	55	117

The Company as short-term loans increased 107 million baht mostly from Trust Receipt as purchased import products and promissory notes decreased due to the maturity date of payment, also The Company carry on more amounts of cash from expanding customer groups and accepting debt payments the goods.

Long-Term loans from Bank decreased 15 million baht from repayment SCB Banking in accordance with the contract period.

Lease liabilities increased 55 million baht in 2020 as New TFRS 16 Leases standard to practice for the first time to acknowledge lease assets and financial liabilities from TFRS 16 as 27 million baht. Additional contracts on 2020 as 53 million baht (consisting of Solar Rooftop 29 million baht, Pipe-Making ZY50 8 million baht, Pipe Automatic Stacker 3 million baht, CNC-Cutting 4 million baht, Porsche Car 8 million baht and Iuzu Car 1 million baht) and payment the creditors according the contract 25 million baht as Total amount 55 million baht.

(Million Baht)

Assets	31 Dec 20	31 Dec 19	Increase or (decrease)	%
Cash and cash equivalents (CCE)	192	105	87	83
Trade receivables and other receivables	924	574	350	61
Other current assets-Other	2	62	(60)	(97)
Investment in an associate company	300	363	(63)	(17)
Property, plant, and equipment	963	1,115	(152)	(14)
Right-of-use' asset	127	-	127	100

Cash and cash equivalents increased 87 million baht from investing activities.

Trade accounts and other receivable increased 350 million baht from accounts receivable from related increased 322 million baht mostly from selling slab to PRIME same the period of year and also situation of Covid-19 that affect to short supply material to produce.

Investment in an associate company decreased 63 million baht from 2020, The Company recognized share of loss from investment in Joint of PRIME amount 63 million baht.

Property, plant, and equipment decreased 152 million baht, Right-of-use' asset increase 127 million baht from lease assets and financial liabilities from changing in TFRS 16 standard on January 1, 2020.

The Investment in 2020, The Company development and installation of software SAP program with ISA Consulting (Thailand) Company Limited contract value amount 16 million baht, Additional development system contract was 1 million baht and License software was 3.1 million baht that total amount 20.1 million baht, Recognized as a program during installation on December 31, 2020 amount to 14.7 million baht during the process of testing the system.

The Solar rooftop completed in December 2020, The Company entered to Lease Sales and rental contracts with SMFL Leasing to Purchase contract amount of 29 million baht.

Yours Sincerely,



(Mr . Chusak Yongvongphaiboon)

Managing Director