



บริษัท ฟลอยด์ จำกัด (มหาชน)

FLOYD Public Company Limited

31/4 หมู่ 2 ซอยวัดส้มเกลี้ยง ถนนกาญจนาภิเษก ตำบลบางแม่นาง อำเภอบางใหญ่ จังหวัดนนทบุรี

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FLOYD/MAI/009/2564

10 August 2021

Subject: Management's Discussion of Financial Results for the second quarter ended June 30, 2021

Dear President

The Stock Exchange of Thailand,

Floyd Public Company Limited ("the Company") would like to explain the operating result for the second quarter of 2021 (ending 30 June 2021) compared to the same period of previous year. The details are as follows:

Unit: Million Baht	3 Month periods ending		Change Amount	
	30 June 2021	30 June 2020	Increasing (Decreasing)	%
Revenues from services	75.06	59.64	15.42	25.86
Other Income	0.32	0.06	0.26	433.33
Finance income	0.06	0.12	(0.06)	(50.00)
Gain on revaluation of investments	0.77	0.00	0.77	100.00
Total Revenues	76.21	59.82	16.39	27.40
Cost of services	62.07	45.16	16.91	37.44
Administrative expenses Finance cost and Taxes	12.21	11.90	0.31	2.61
Net Profit (Loss)	1.93	2.76	(0.83)	(30.07)

In the second quarter of 2021, net profit of the Company was 1.93 Million Baht or equivalent to 30.07% decrease from the same period last year which is lower than the target set because the Company has been negatively affected by the new round of Covid-19 outbreak for the following reasons.

1. Revenue from services

The Company's revenues from services in the second quarter of 2021 was 75.06 Million Baht increased 15.42 Million Baht or increased by 25.86% from 59.64 Million Baht the previous year. The significant revenues changes consist of increase in revenue from low-rise projects, office building project and data center projects.

2. Cost of service

In the second quarter of 2021, the cost of service was amount 62.07 Million Baht, representing a increase of 16.91 Million Baht or 37.44% from 45.16 Million Baht compared to the same period of previous year. The cost of service increased due to the increase in revenue from the price competition. The impact of COVID-19 has resulted in higher service costs.

Please be informed accordingly.

Yours sincerely,

Floyd Public Company Limited

(Mr. Thosaporn Jittawera)

Managing Director

