

(Translation)

IR 009/21

August 11, 2021

President and Director

The Stock Exchange of Thailand

Subject : To explain the reasons on the company's net profit (net loss) more than 20% from last year.

Dear Sir,

Karmarts Public Company Limited would like to submit financial statement for the period of 3 months ended June 30, 2021. The company's net profit is Baht 15.53 million. The profit decreased by Baht 7.56 million or 32.74% when compared to the net profit of last year. The main reasons are as follows.

1. The company had the sales revenue of Baht 300.41 million, increased from last year by Baht 64.91 million or 27.56% as the company had increased the sale of Cosmetics and Consumer Products. Income from warehouse rental services of Baht 5.29 million, same as last year.

2. The company had the cost of sales and service of Baht 162.71 million, increased from last year by Baht 38.91 million or 31.43% because increased sales proportion.

3. The company had the selling and administrative expenses of Baht 123.68 million, increased from last year by Baht 35.74 million or 40.64% due to the company had selling expenses of Baht 65.17 million, increased from last year by Baht 13.22 million or 25.45% in response to the market conditions and administrative expenses of Baht 58.51 million, increased from last year by Baht 22.52 million or 62.57% out of which write-off building Baht 9.30 million, deposit and delivery inventory Baht 9.50 million, expenses under the contract Baht 6.49 million.

4. The company had the financial cost of Baht 1.82 million, decreased from last year by Baht 0.88 million or 32.59%.

5. The company had Income Tax of Baht 4.03 million, decreased from last year by Baht 1.09 million or 21.29% because the company's profit decreased from the previous year.

Please be informed accordingly.

Sincerely yours,

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(Ms. Suwannee Tharacheevin)

Company's Secretary