15th FI. Regent House Bldg., 183 Rajdamri Rd., Lumpini, Patumwan, Bangkok 10330, Thailand. Tel.: + 66 (0) 2253-5232-3 Fax: + 66 (0) 2070-0733 email: info@foodanddrinks.co.th

August 13, 2021

Attn:

Subject: Management discussion and analysis of the operating results for the quarter

2/2021 President

The Stock Exchange of Thailand

Please find the reviewed Financial Statement for the Quarter 2/2021 ending 30 June 2021 which had been reviewed by Certified Auditor and has been approved by the Board of Director.

Food and Drinks Public Company Limited operating result in the Quarter 2/2021 compare to the Quarter 2/2020 and Statement of financial position as at 30 June 2021 compare to as at 31 December 2020 can be summarized the important essence as follows:

Operating Result

Company's Financial Statement in the Quarter 2/2021 has net profit amount to Baht 14.30 million or Baht 0.81 per share (2020 : net profit at Baht 1.09 per share) which net profit decreased by Baht 4.89 million compared to the net profit of Baht 19.20 million in the Quarter 2/2020. Our book value per share as at 31 June 2021 stood at 61.91 Baht. (as at 30 June 2020 : at 60.46 Baht)

Significant changing is as follows:

- 1) Revenue from sales amounted to Baht 169.63 million. Decrease by Baht 20.86 million or 10.95% (2020: amounting to Baht 190.49 million) Sales decreased due to the COVID-19 pandemic, which directly affected the company's core customer business. As a result, export sales decreased by 23.66 million baht or 17.64%, Domestic sales decreased by 2.79 million baht or 4.96%
- 2) Cost of sales decreased by Baht 12.88 million related with sales decreased. Cost of sales ratio at 81.95% (2020 : at 79.74%) which effected to the company has a gross profit of Baht 30.62 million decreasing from last year 20.68%.
- 3) Other income increase amounting of Baht 1.89 million or 49.45%. Other income amounting of Baht 5.72 million. (2020 : amounting of Baht 3.83 million)

Statement of Financial Position

Statement of Financial Position as at 30 June 2021, the company has total asset of Baht 1,472.36 million decreased from last year by Baht 14.13 million, total liabilities in Baht 381.31 million decreased from last year by Baht 29.96 million and shareholders' equity of Baht 1,091.05 million increased from last year by Baht 15.82 million or 1.47%. The important essence detail of changing in asset, liabilities and shareholders' equity are as follows:

Assets

Cash and cash equivalent decrease by

Baht (1.69) million

Trade and other receivable decrease by

Baht (14.67) million

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Inventories increase by	Baht	19.38 million
Investment in associate decrease by	Baht	(5.40) million
Property, plant and equipment decrease by	Baht	(9.72) million
<u>Liabilities</u>		
Bank overdraft and short-term loan		
from financial institution decrease by	Baht	(30.00) million

from financial institution decrease by	Baht	(30.00) million
Trade and other payable increase by	Baht	2.19 million
Other current financial liabilities increase by	Baht	2.94 million
ahaldara, Equity		

Shareholders' Equity

Net operating profit for the Quarter 2 /2021 Baht 15.83 million

Cash Flow Statement

Cash Flow Statement for the six - months period ended 30 June 2021, the company has cash and cash equivalent transaction net decreased from 31 December 2020 in Baht 1.69 million by separate cash flow to each activity as follows:

- 1. Cash flow from operating activity, net cash received Baht 26.14 million has essence transaction as follows:
 - Operating cash flow before changing

	in operating asset and liability	Bant	28.93	million
-	Trade and other receivable decrease by	Baht	14.98	million
-	Inventories increase by	Baht	(20.42)	million
-	Other current assets decrease by	Baht	1.05	million
-	Trade and other payable increase by	Baht	4.06	million
-	Paid interest	Baht	(1.82)	million

- 2. Cash flow from investing activity, net cash received in Baht 9.82 million.
 - Dividend received from associate Baht 10.23 million
- 3. Cash flow from financing activity, net cash used in Baht 37.65 million has essence transaction as follows:

-	Paid short-term loan	Baht	(30.00)	million
-	Paid long-term loan	Baht	(4.71)	million

Please be informed accordingly.

Sincerely yours,

(Ms. Huai Hui, Lee)

Chief Operating Officer