



No. Demco AC003/2021

August 13, 2021

Subject : The company's operating result for the quarter 2/2021

To : The president,
The Stock Exchange of Thailand.

Demco Public Company Limited would like to inform you herewith the company result for the quarter 2/2021 according to the company's consolidated financial statements for the six-month period June 30, 2021. The conclusions are as follow;

Operating Performance :

1. Revenues: The total revenues of the quarter 2/2021 was Baht 681.87 million representing an increase 39.18% comparing with the total revenues of Baht 489.93 million of quarter 2/2021.

In the six-month period of 2021 was Baht 1,334.06 million represent an increase 28.43% comparing with the total revenues of Baht 1,038.71 million of the six-month period of 2020.

The revenues from service business of the quarter 2/2021 an amount of Baht 605.55 million was increased of 195.66 million or 47.73 % from the services business revenues of Baht 409.89 million of the quarter 2/2020. The significant increasing came from the revenues increasing of Substation construction works and decreasing of Transmission line works and Underground works.

In the six-month period of 2021 was Baht 1,194.07 million was increased of Baht 298.25 million or 33.29% from the services business revenues of Baht 895.82 million of the six-month period of 2020. The significant increasing came from the revenues increasing of Substation construction works and decreasing of Transmission line works, Underground works and Renewable Energy works.

The revenues from sale business of the quarter 2/2021 amount of Baht 66.11 million was decreased of Baht 8.57 million or 11.48% from the revenues of Baht 74.68 million of the quarter 2/2020. The revenue was decreased from the selling of Steel Structure Tower.

In the six-month period of 2021 was Baht 123.90 million was increased of Baht 4.32 million or 3.61% from the revenues of Baht 119.58 million of the six-month period of 2020. The revenues were increased from water concession revenues.

2. Gross profit and loss: The total gross profit of the quarter 2/2021 was Baht 61.43 million increasing of Baht 14.68 million or 31.40% of the total gross profit of Baht 46.75 million of the quarter 2/2020.

In the six-month period of 2021 was Baht 148.22 million representing an increase of Baht 2.87 million or 1.97% of the total gross profit of Baht 145.35 million of the six-month period of 2020 as follows:

The gross profit from service business of the quarter 2/2021, the Company had gross profit from service income of Baht 66.51 million or 10.98% increased from quarter 2/2020 of Baht 24.21 million or 57.23%.

In the six-month period of 2021, the Company had gross profit from service income of Baht 150.40 million or 12.60% increased from the six-month period of 2020 of Baht 8.86 million or 6.26%.

The gross profit and loss from sale business of the quarter 2/2021, the company had gross loss from sale income of Baht 5.08 million or 7.68% that decreased from quarter 2/2020 of gross profit Baht 4.45 million or 5.96%. The gross profit decreased 9.53 million comparing with quarter 2/2020.

In the six-month period of 2021, the company had gross loss from sale income of Baht 2.18 million or 1.76% that decreased from of the six-month period of 2020 of gross profit Baht 3.81 million or 3.19%. The gross profit decreased 5.99 million comparing with the six-month period of 2020.

3. Selling and administrative expenses: Selling and administrative expenses of the quarter 2/2021 was Baht 88.20 million increased of Baht 9.96 million or 12.73% comparing with the quarter 2/2020 which was Baht 78.24 million. The increasing came from the allowance for expected receivable credit loss.

In the six-month period of 2021 was Baht 163.87 million decreased of Baht 7.48 million comparing with the six-month period of 2020 which was Baht 171.35 million or 4.37%. The decreasing came from cost management.

4. Net profit and loss: quarter 2/2021 the company's net loss is Baht 34.19 million representing an increase 3.04 million comparing with net loss of Baht 31.15 million of the six-month period of 2020. Mainly due to the reversal of temporary differences in income tax expenses increased of Baht 23.35 million, loss from operations activities decreased of Baht 9.59 million, share of profit of associates and investment in joint ventures increased of Baht 6.51 million and finance cost decreased of Baht 4.21 million.

In the six-month period of 2021 the company's net profit is Baht 7.36 million representing an increase 15.32 million comparing with net loss of Baht 7.96 million of the six-month period of 2020. Mainly due to increasing in share of profit of associates and investment in joint ventures Baht 17.85 million, income tax expenses Baht 16.69 and decreasing in finance cost Baht 11.00 million.

5. The projects still being under construction (not yet delivered to the owner) August 13, 2021 are as follows;

	Quantity (Projects)	Amount (Million Baht)
Power Electrical Engineering System	81	2,351.92
Telecommunication & Signaling	6	1,012.56
Renewable Energy Project	1	0.01
Total	88	3,364.49

Consolidated Financial Position information

Current assets as at June 30, 2021 was Baht 1,803.68 million increased of Baht 125.30 million or 7.47% comparing with Baht 1,678.38 million as at December 31, 2020. The mainly increased from the current contract assets (unbilled receivables) Baht 130.31 million.

Non-current assets as at June 30, 2021 was Baht 5,766.06 million which increased of Baht 69.87 million or 1.23% compared with non-current assets as at December 31, 2020 was Baht 5,696.19 million due to increasing from classified withholding tax as other non-current assets Baht 32.57 million, share of profit of associates Baht 16.65 million and investment in joint ventures and measuring fair value of other non-current financial asset Baht 11.49 million.

Current liabilities as at June 30, 2021 was Baht 2,392.50 million which increased of Baht 227.65 million or 10.52% from current liabilities amount of Baht 2,164.85 million as at December 31, 2020, the mainly from increased in Bank overdrafts and short-term loans from financial institutions amount of Baht 285.32 million, Current portion of long-term loans Baht 20.18 million, Trade and other current payables of Baht 25.68 million and decreased from Current contract liabilities (Deposit received from customer and advance received) of Baht 106.82 million.

Non-current liabilities as at June 30, 2021 was Baht 537.65 million which decreased amount of Baht 52.57 million or 8.91% from non-current liabilities amount of Baht 590.22 million as at December 31, 2020 due to decreasing in Long-term loans Baht 89.56 million and increasing in Deferred tax liabilities Baht 31.03 million.

Shareholders' equity as at June 30, 2021 was Baht 4,639.58 million, increased amount of Baht 20.08 million or 0.43% due to increasing from profit for of the quarter 2/2021 and impact from measurement of fair value of non-current financial assets in other components of shareholder's equity.

Please be informed accordingly,

Yours sincerely,

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 Miss Sawittree Phuengrasamee
 Executive Vice President
 (Accounting, Finance and Budget Division)