

(Translated)

August 20, 2021

Ref FSS 124/2021

Subject: Clarification of Company's Operating Result for the six-month period ended
June 30, 2021

To The President and Director
The Stock Exchange of Thailand

Dear Sirs,

Finansia Syrus Securities Public Company would like to disclose the audited separated and consolidated financial statements for the six-month period ended June 30, 2021. The consolidated statement represents net gain of Baht 154.03 million, which increased by Baht 132.20 million or 605.54%. The separated statement represents net gain of Baht 149.25 million which increased by Baht 125.66 million or 532.74%.

According to the above-mentioned, the net profit has changed by more than 20%, compared to the same period of 2020 which is clarified as below

Income :	(Unit: Million Baht)			
	<u>Consolidated</u>		<u>Separate</u>	
	<u>2021</u>	<u>+ Increased</u> <u>/- Decreased</u>	<u>2021</u>	<u>+ Increased</u> <u>/-Decreased</u>
Brokerage fees income	974.42	322.91	974.42	322.91
Fees and service income	45.72	2.83	45.72	2.83
Interest income	51.52	8.90	51.51	8.97
Gain (loss) and return on financial instruments	113.14	45.60	113.14	45.60
Shares of gain (loss) from investments in an associate	(0.42)	(5.74)	-	-
Other income	29.77	3.18	31.57	3.18
Total income	<u>1,214.15</u>	<u>377.68</u>	<u>1,216.36</u>	<u>383.49</u>

1. The consolidated and the separated statements recorded brokerage fees income earned from securities trading in the six-month period 2021 was Baht 974.42 million, which increased from the same period of 2020 by Baht 322.91 million or 49.56%. This is because of the Company's average daily turnover increased from Baht 8,263 million in 2020 to Baht 10,058 million in 2021 despite the decline in the Company's market share from 6.69% to 5.65% in the corresponding period of the previous year.

2. The consolidated and the separated statements recorded Baht 45.72 million as fees and service incomes, which increased by Baht 2.83 million or 6.59% compared with the same period of 2020. This is because of an increase in selling agent fee income by Baht 3.13 million and underwriting income by Baht 0.26 million. However, advisory service fee income decreased by Baht 1.25 million.
3. The consolidated and the separated statements recorded Baht 51.52 million and Baht 51.51 million as interest income, which increased by Baht 8.90 million and Baht 8.97 million or 20.87% and 21.10% respectively compare with the same period of 2020. This includes an increase in interest income from Credit Balance by Baht 13.01 million. This is because an increase in account receivables on margin loan by Baht 1,382.17 million from Baht 771.84 million in 2020 to Baht 2,154.01 million in 2021 or 179.07% compared to the corresponding period of the previous year and a decrease from cash deposit at financial institutions and Government Bond by Baht 5.29 million due to a reduction of market interest rate.
4. The consolidated and the separated statements recorded Baht 113.14 million as gain and return on financial instruments, which increased by Baht 45.60 million or 67.51% compare with the same period of 2020. This is because an increase in derivative warrants and dividend income by Baht 39.11 million and Baht 7.05 million respectively.
5. The consolidated and the separated statements recorded Baht 0.42 million as shares of loss from investments in an associate , which increased by Baht 5.74 million as loss on associate's financial performance.

Expenses :

(Unit: Million Baht)

	<u>Consolidated</u>		<u>Separate</u>	
	<u>2021</u>	<u>+Increased</u> <u>/-Decreased</u>	<u>2021</u>	<u>+ Increased</u> <u>/ -Decreased</u>
Employee benefits expenses	629.02	194.80	609.18	198.78
Fees and service expenses	143.36	14.45	143.34	14.45
Finance costs	22.84	8.02	22.82	8.00
Expected credit losses (reversal)	0.83	(9.19)	0.83	(9.19)
Other expenses	223.99	4.92	250.71	12.21
Total expenses	<u>1,020.04</u>	<u>213.00</u>	<u>1,026.88</u>	<u>224.25</u>
Profit before income tax	194.11	164.68	189.48	159.24
Income tax	(40.08)	(32.48)	(40.23)	(33.58)
Profit for the period	<u>154.03</u>	<u>132.20</u>	<u>149.25</u>	<u>125.66</u>

1. The consolidated and the separated statements present the amount of employee benefits expenses of Baht 629.02 million and Baht 609.18 million which increased by Baht 194.80 million and 198.78 million or 44.86% and 48.44% respectively compared with the same period of 2020. This is because of an increase in payout to sales staff in line with an increase in turnover.
2. The consolidated and the separated statements recorded fees and services expenses of Baht 143.36 million and Baht 143.34 million which increased by Baht 14.45 million and 14.45 million or 11.21% and 11.21% respectively compared to the same period of 2020. This is because payment on trading fees increased in line with turnover.
3. The consolidated and the separated statements recorded finance costs of Baht 22.84 million and Baht 22.82 million which increased by Baht 8.02 million and 8.00 million or 54.14% and 54.01% respectively compared to the same period of 2020. This is because of borrowings from financial institutions and debt issued by the Company to be used as a working capital of the Company.
4. Expected credit losses (reversal) on the consolidated and the separated statements of Baht 0.83 million which decreased by Baht 9.19 million or 91.67% from the implementation of Thai Financial Reporting Standard 9 in 2020.

Yours sincerely,

(Mr. Chuangchai Nawongs)

Chief Executive Officer