



บริษัท กรุงเทพโสภณ จำกัด (มหาชน)
KRUNGDHEP SOPHON PUBLIC COMPANY LIMITED
ทะเบียนเลขที่ 0107537002435

Doc.No. 27/2564

10 November 2021

Ref. Explanation for Profit and Loss for Quarter 3/2021

Attention: The President of The Stock Exchange of Thailand

The Operating Results of Krungdhep Sophon Public Company Limited and Subsidiaries for Q3/2021.
Q3/2021 compared to Q2/2021

Total Revenue was Baht 73.6 million which lower than the previous period Baht -18.6 million or -20.2% mainly came from the project with the Government Saving Bank ended in Jun'2021 which have material impact on Business Process Outsourcing Revenue around Baht 18 million.

Total Expenses in Q3'2021 was Baht 44.9 million which less than last quarter Baht -18.7 million or -29.4% mainly due to cost of sales were decrease Baht -15 million because no more the above project staff cost, and compensation reserved.

Net Profit was at Baht 22.9 million within the same level of previous quarter's Net Profit.

Q3/2021 compared to Q3/2020

Total Revenue was Baht 73.6 million which less than the same period last year Baht -22.1 million or -23.1% mainly came from the project with the Government Saving Bank ended in Jun'2021 which have negative impact on Business Process Outsourcing Revenue around Baht 19.5 million. Rental Income, Wharfage Rental and Services Income also decrease Baht -2.6 million.

Total Expenses in Q3'2021 equal to Baht 44.9 million which decrease Baht -38.4 million from the same period last year due to cost of sales reduce Baht -16.8 million such as no more project staff cost, and no more external warehouse rent decreased Baht -1.4 million by utilized new warehouse 4 instead. Administrative expenses dramatically decreased Baht -20.4 million mainly due to the fine fee under discussion from Government Saving Bank Project booked as administrative expense for the period ended September 30, 2020.

Net Profit was at Baht 22.9 million which higher than the same period last year Baht 13.1 million or 132.6%.

Operating results for the nine-month period ended September 2021 compared to the same period last year

YTD Revenue was Baht 263.1 million which less than the same period last year Baht -29.3 million or -10% mainly came from no more revenue from the Government Saving Bank Project (which ended in Jun'2021) and Revenue from Value added Service and Scanning work were temporary decrease due to COVID-19 situation.



บริษัท กรุงเทพโสภณ จำกัด (มหาชน)

KRUNGDHEP SOPHON PUBLIC COMPANY LIMITED

ทะเบียนเลขที่ 0107537002435

YTD Expenses was Baht 174.5 million which decrease Baht -42.8 or -19.7% due mainly from

- Fine fee under discussion Baht -19 million from Government Saving Bank Project booked as administrative expense for the period ended September 30, 2020.
- No more the above project staff cost, and compensation reserved Baht -12.1 million.
- External warehouse rent decreased Baht -3.5 million by using new warehouse 4 instead.
- Truck Rental decreased Baht -2.6 million.
- Outsource Labor decreased Baht -4.7 million.

YTD Net Profit was at Baht 70.8 million which more than the same period last year Baht 10.9 million or 18.3%.

Yours truly,

(Mr. Chanchai Lamyordmakpol)

Managing Director