



(TRANSLATION)

AF. 034 / 2021

November 11, 2021

Subject Explanation of the operating performance for 3-month period ended September 30, 2021

To Managing Director

The Stock Exchange of Thailand

Pan Asia Footwear Public Company Limited would like to submit the report of Management Discussion and Analysis for the 3-month period ended September 30, 2021 which has been unaudited but reviewed by the auditor this is caused by followings:

The Operating results of the company and its subsidiaries Explanation of the operating performance for the 3-month period ended September 30, 2021 as in the consolidate financial statement has net profit 8.06 Million Baht, increase of 9.29 Million Baht or 756.97% comparing to the same period last year. Profit to equity holders of the parent is 8.43 million baht increase of 9.68 Million Baht or 772.09% comparing to the same period last year, this is caused by followings:

Consolidated financial statements

Revenues

Total revenues from sales of 152.93 Million Baht was 20.75 Million Baht or 15.70% increase from the same period last year. This was the result from in quarter 3 of 2020 some customers have temporarily stopped their operations from COVID-19 pandemic.

Other Income of 29.34 Million Baht increase 19.44 million baht from the same period last year, the result of debt collection income 18.01 million baht.

Expenses

Total expenses 178.92 Million Baht increase 30.41 million baht from the same period last year or 20.47% this was the result of increase in the cost of sales and hire of work 149.76 Million Baht increase of 31.90 Million Baht or 27.07% the price of plastics has risen.



Separate financial statements

Revenues

Total revenues from sales of 5.96 Million Baht was 1.76 Million Baht or 22.81% decrease from the same period last year. This was the result from revenue from overseas sales decreased by 2.05 million baht or 50%

Other Income of 21.63 Million Baht increase 14.72 million baht or 213.27% from the same period last year, the result of debt collection income 13.95 million baht.

Expenses

Total Expenses amount 13.68 Million Baht was 2.69 million baht or 16.44% decrease from the same period last year, the result from distribution expenses 1.94 million baht was 1.01 million baht or 34.59% decrease from the same period last year export expenses decreased in proportion to the decrease in foreign sales revenue.

Reversal of allowance for impairment of investments in subsidiaries amount of 3 Million Baht from Refunding investment.

The consolidated financial statements of the group of businesses for 3-month period ended September 30, 2021 net profit of 8.06 million baht Equity holders of the parent is 8.43 million baht. The net profit per share is calculated at 0.016 baht per share. The financial statement of the separate financial statements shows the net profit of 15.59 million baht. The net profit per share is calculated at 0.029 baht per share.

Please be informed accordingly.

Yours faithfully,

Sommat Khunset

(Mr. Sommat Khunset)

Managing Director