

T.C.J. Asia Public Company Limited



November 12, 2021.

Subject: Clarification of performance difference of the 3rd quarter for the year 2021 from the same period of last year The explanation for Company's Operation change from same period more than 20%

To: The President The Stock Exchange of Thailand

T.C.J. Asia Public Company Limited ("TCJ") and its subsidiaries herewith submit the clarification of the Company's operating performance for the 3rd quarter of the year 2021, as at 30 September 2021 as follows:

1. Consolidated Financial Statement (9 month)

In the 3rd quarter of the year 2021, as at 30 September 2021, TCJ and its subsidiaries had the total revenue of Baht 1,000.66 million increased from Baht 870.02 million in the year 2020 or increased by 15.01%.

Revenue increased from revenue from Sales Baht 690.80 million, increased by 29.15%, from sales in material product group cause from have some news project and sales increased from last year.

Revenue from installation work of Baht 40.00 million increased by 105.86% from have some news project increased from last year.

And revenue from rental equipment decreased 15.34%, achieved Baht 257.12 million due to the slowdown of investment environment throughout the country and affected by COVID-19.

Cost of goods sold and services increased in portion of increasing revenue but expenses were increasing in portion more than revenue cause by affected by COVID-19.

Selling and admin Expense increased 10.52% cause from affected by some part exchange rate.

Finance cost are decreasing 7.31% from debt are decreasing from last year.

The Company had net loss for the period Baht 11.61 million increased in compared to last year period which achieved net profit Baht 10.98 million equally net loss increase 205.73% and It net profit equal 1.16% for total revenue.



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2. The Company Financial Statement (9 month)

TCJ had total revenue of Baht 364.01 million compared with Baht 253.21 million in the same period of last year or increased by 43.75%.

Revenue from Sales increased in material product group and used construction equipment by 48.15% from Baht 209.38 million to Baht 310.21 million cause from have some news project and sales increased from last year.

Revenue from Installation work also increased by 105.97%, from have some news project increased from last year.

Selling and administrative expenses are increased 20.72% cause from affected by some part exchange rate.

Finance cost are decreasing 0.71% from debt are decreasing from last year.

As a result, TCJ had net loss of Baht 7.51 million, for total revenue equally 2.06% as compared with net loss of Baht 2.73 million from the same period of last year equally net loss increase 175.09%

Please be informed accordingly.

Yours Faithfully,

Wast JAM 202 MIS

(Dr. Songwoot Graipaspong) Authorized to sign on behalf of the Company