

- Translation -

RPCG/HO-SET/0013/2021

November 12, 2021

Subject: Management Discussion and Analysis for Q3/2021

Attention: President  
The Stock Exchange of Thailand

RPCG Public Company Limited (the "Company") and its subsidiaries would like to report the financial performance for the third quarter of the year 2021, the Company had net loss 16 million Baht, increased by 28 million Baht or 234%, compared to the third quarter of the year 2020 with the net profit of 12 million Baht as follows:

In the third quarter of the year 2021, the Company's core revenue was retail sales of oil through Pure Thai Energy Co., Ltd. (PTEC) gas service station, which is the core company of the Company. The Revenues from sales was of 1,272 million Baht, increased by 217 million Baht or 21% compared to 1,055 million Baht in the third quarter of the year 2020. However, cost of sales also increased accordingly to 1,194 million Baht, increased by 228 million Baht or equivalent to a 24% compare with 966 million Baht in the same period of previous year

The Company had selling and administrative expense in the third quarter of the year 2021 of 97 million Baht, increased by 10 million Baht or 11% compared to 87 million Baht in the same period of previous year. The incremental portion was mainly from higher in selling expenses, employee expense, rental of gas stations. In the third quarter of the year 2021 the Company was acknowledge the profit from sales of associated companies was 2 million Baht.

As of 30 September 2021, the Company has Total Assets of 4,484 million Baht, Total Liabilities of 1,997 million Baht and Shareholders' Equity of 2,487 million Baht.

Please be informed accordingly,

Sincerely Yours,

(Mrs.Supannee Tanchaisrinakorn)  
Company Secretary

Investor relation / Office of Managing Director  
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