

Clarification of Operating Results and Financial Position  
D.T.C. Industries Public Company Limited and Subsidiary Companies  
For the period ended Sep 30, 2021

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and nine-months period ended Sep 30, 2021 amounting of 26.78 million baht and 105.97 million baht respectively. (2020 : amounting to 52.92 million baht and 122.82 million baht.) The three-months total sale decreased by 26.14 million baht and nine-months total sale decreased by 16.85 million baht respectively, Three-months total sale decreased in ratio 41.39 and nine-months decreased by 13.72 of total sale. Due to the spread of the Coronavirus (COVID-19), causing unable to deliver products to some customers in the early of the third quarter. As a result, the domestic sales revenue decreased by 17.49 million baht, Export Sales increased by 0.74 million baht, , rental income decreased by 0.05 million baht, other income decreased 0.05 million baht and total revenue decreased by 16.85 million baht.

Cost of sales for the nine-months period at Sep 30, 2021 amounted to 65.73 million baht. (2020: amounting to 77.76 million baht) The cost of sales decreased by 12.03 million baht, representing a gross margin at Sep 30, 2021 in ratio 34.15 (2020: ratio 34.16) decreased cost due to raw material used and cost of production decreased 7.98 million baht. Set up depreciation decreased 3.28 million baht and the provision discounted products increased by 0.25 million baht. Salary and welfare decreased by 0.11 million baht. Utility bills and other expenses decreased by 0.91 million baht. Total cost decreased by 12.03 million baht.

The cost of sales for the nine-months ended Sep 30, 2021 amounted to 12.71 million baht. (2020: amounting to 14.68 million baht) cost of sales decreased by 1.97 million baht (ratio 13.42) due to cost of advertising and support department decreased by 0.87 million baht, Salary and welfare decreased by 0.75 million baht, Employee benefits decreased by 0.35 million baht.

The cost of administration for the nine-month ended Sep 30, 2021 amounting to 15.95 million baht. (2020: Baht 16.47 million baht), administrative expenses decreased 0.52 million baht. Salary and welfare decreased by 0.51 million baht, Other expenses decreased by 0.01 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit(Loss) for the three-months and nine-months ended Sep 30, 2021, net loss amounting to 1.78 million baht and net profit to 7.76 million baht respectively. (2020 : net profit of 8.44 million baht and 6.96 million baht.) The three-months net profit decreased 10.22 million baht and nine-month net profit increased 0.80 million baht respectively.

The net profit per share for the three-months and nine-months ended Sep 30, 2021 net loss per share for three months amounting to 0.18 baht and net profit per share for nine months amounting to 0.78 baht respectively. (2020 : net profit per share amounting 0.84 baht and 0.70 baht respectively) the net profit per share for three months decreased by 1.02 baht and the net profit per share for nine months increased by 0.08 baht respectively.

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PUBLIC COMPANY LIMITED

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