

No. Bor Mor Jor. Jor Por Or. 093/2021

November 12, 2021

Subject Management's Discussion and Analysis for the operating results of the third quarter of 2021 which decreased over 20% from the same period of the previous year

Attention President
The Stock Exchange of Thailand

Charoen Pokphand Foods Public Company Limited would like to inform you the operating results of the Company and subsidiaries (collectively called the "Company") for the third quarter of 2021 as follows:

In the third quarter of 2021, the situation of Covid-19 pandemic has worsen in Thailand and Vietnam. Lockdown measures has impacted overall consumers' purchasing power as well as the Company's operating expenses which resulted in the Company's net loss of Baht 5,375 million in the third quarter of 2021, decreased 172% from the same quarter of the previous year. Details as follows:

- 1) Gross profit margin was 9%, lower than last year's gross profit margin of 19%** due to an approximately 20% decline in swine price and 5% increase in swine production cost from the same period of last year. The soften swine price also resulted in a decrease in fair value of biological assets of Baht 3,583 million from the same period of last year.
- 2) Share in profit of associates decreased of Baht 3,294 million** from the same period of last year, primarily due from the decline in performance of Chinese associate company and CP ALL Plc. (CPALL).

The Company's revenue from sales in the third quarter of 2021 amounted to Baht 125,939 million, decreased 20% from the third quarter of 2020 which resulted from the deconsolidation of Chia Tai Investment Co., Ltd. ("CTI") in December 2020. Without the impact of the CTI deconsolidation, revenue in the third quarter of 2021 increased 4%.

For the first nine months of 2021, the Company reported revenue from sales of Baht 374,923 million and net profit of Baht 6,308 million.

Sincerely yours,

Kobboon Srichai
(Mrs. Kobboon Srichai)
Company Secretary