



M.D. 017/2022

10 February, 2022

Subject: Notification of quarter 3/2021 operating results and financial position

To: President of the Stock Exchange of Thailand

With reference to Kang Yong Electric Public Company Limited's submission of financial statements for quarter 3/2021 (October 2021 – December 2021) duly reviewed by a certified public accountant, we would like to give clarification on the Company's operating results and financial position as follows:

Highlights: 3rd quarter of FY 2021 Operating results.

| Unit: Baht million | 3rd quarter | | 3rd quarter | | 2nd quarter | | % Change | |
|---------------------------------|-------------|------|-------------|-------|-------------|------|----------|--------|
| | FY 2021 | | FY 2020 | | FY 2021 | | (YoY) | (QoQ) |
| Revenue from sales and services | 1,915 | 100% | 1,926 | 100% | 1,213 | 100% | -0.6% | 57.9% |
| Gross profit | 177 | 9.3% | 358 | 18.6% | 24 | 2.0% | -50.5% | 630.3% |
| Net profit | 147 | 7.7% | 190 | 9.9% | 105 | 8.6% | -22.9% | 39.6% |
| Earning per share (Baht) | 7.40 | | 9.60 | | 5.30 | | | |

Revenue from sales of goods and rendering service

Revenue from sales of goods and rendering services for the third quarter of 2021 was 1,915 million baht, decreased by 11 million baht or -0.6% from the same quarter of last year mainly from the less sales in refrigerator products, and increased by 702 million baht or 57.9% from the previous quarter. The sales of all products were better than the previous quarter.

Gross profit margin

Gross profit margin in the third quarter of 2021 was 177 million baht, decreased by 181 million baht or -50.5% from the same quarter of last year due to the parts and material price up. The gross profit increased by 153 million baht or 630.3% from the previous quarter due to the sales expansion in refrigerator, water pump and electric fan.

Net Profit

The net profit for the third quarter of 2021 was 147 million baht, decreased by 44 million baht from the same quarter of last year due to the gross profit declining 181 million baht. However, selling expenses and administrative expenses improved by 11 million baht. Income from investment activities increased by 84 million baht. There's a gain from exchange rate volatility 18 million baht. Income tax payment decreased by 23 million baht.

Net profit for the third quarter of 2021 was 147 million baht, increased by 42 million baht from the previous quarter due to the sales expansion, which increased gross profit by 153 million baht. However, selling



expenses and administrative expenses increased by 20 million baht, income from investment activities decreased by 51 million baht, and loss from exchange rate volatility was 16 million baht.

Highlights of Financial Position

| Unit: Baht million | Dec 31, 21 | Mar 31, 21 | % Change |
|--|---------------|---------------|--------------|
| Cash and cash equivalents | 845 | 756 | 11.8% |
| Other current financial assets | 2,970 | 3,600 | -17.5% |
| Trade accounts receivables and Other receivables | 1,142 | 1,122 | 1.8% |
| Inventories | 1,002 | 769 | 30.3% |
| Value added tax refundable | 70 | 33 | 112.1% |
| Other current assets | 113 | 106 | 6.6% |
| Total current assets | 6,142 | 6,386 | -3.8% |
| Other non-current financial assets | 2,321 | 2,607 | -11.0% |
| Property, plant and equipment | 1,481 | 1,465 | 1.1% |
| Other non-current assets | 81 | 85 | -4.7% |
| Total non-current assets | 3,883 | 4,157 | -6.6% |
| Total assets | 10,025 | 10,543 | -4.9% |
| Trade accounts payables and Other payables | 1,151 | 1,240 | -7.2% |
| Deferred tax liabilities | 353 | 412 | -14.3% |
| Non-current provisions for employee benefits | 319 | 305 | 4.6% |
| Other liabilities | 144 | 195 | -26.2% |
| Total liabilities | 1,967 | 2,152 | -8.6% |
| Total equity | 8,058 | 8,391 | -4.0% |
| Total liabilities and equity | 10,025 | 10,543 | -4.9% |

Total Assets

As of 31 December 2021, the Company had total assets of 10,025 million baht, decreasing from 31 March, 2021 by 518 million baht or -4.9%, with changes in core asset items as below:

- Cash and cash equivalents was 845 million baht, an increase of 89 million baht or 11.8%.
- Other current assets was 2,970 million baht, a decrease of 630 million baht or -17.5% which were short-term deposits with financial institutions.
- Trade accounts receivable and other receivables was 1,142 million baht, an increase of 20 million baht or 1.8%. Trade accounts receivable as of 31 December 2021 was 921 million baht, decreased by 175 million baht from 31 March 2021. Other receivables from dividend receivables increased by 195 million baht.



- Other non-current assets was 2,321 million baht, decreased by 286 million baht or -11.0% compared to 31 March 2021 due to the fair value adjustment of other investments.

Total liabilities

As of 31 December 2021, the Company had total liabilities of 1,967 million baht, a declining of 185 million baht or -8.6% compared to 31 March 2021. The significant changes are as below:

- Trade accounts payable and other payables as of 31 December 2021 was 1,151 million baht, a decrease of 89 million baht or -7.2%.
- Deferred tax liabilities as of 31 December 2021 was 353 million baht, a decrease of 59 million baht or -14.3%, mainly due to a decrease in other non-current assets.
- Other liabilities as of 31 December 2021 was 144 million baht, declined by 51 million baht or -26.2% from 31 March 2021 due to corporate income tax accrued decreased by 57 million baht.

Shareholders' equity

As of 31 December 2021, the Company shareholders' equity was 8,058 million baht, a decrease of 333 million baht or -4.0% compared to 31 March 2021. The shareholders' equity increased by profits in the past 9 months. In addition, in August 2021, the Company paid dividends to shareholders in the amount of 500 million baht, at the rate of 25.25 baht per share, according to the shareholders' meeting on 22 July 2021.

This is for your information.

Yours sincerely,

Takenori Adachi

President