Ref: SNC008/2022

17 February 2022

Subject: The 2021 Operating Results

To: The Director and Manager of the Stock Exchange of Thailand

(MB)

	AUTO		OEM		EA PART		OTHER		TOTAL	
	Y21	Y20	Y21	Y20	Y21	Y20	Y21	Y20	Y21	Y20
Revenue	850	772	11,121	5,606	3,426	2,580	1	3	15,398	8,961
Operating profit	71	70	443	144	328	276	-24	-14	818	476
%Operating profit	8%	9%	4%	3%	10%	11%	-	-	5%	5%
Financial costs									-70	-49
Share of loss of investments in associates									-	-4
Income tax expenses									-98	-11
Profit for the period									650	412
Non-controlling interests									-14	-5
Profit to Owners of the Company									636	407

1. <u>AUTOMOTIVE</u>

- 1.1 Revenue increased by Baht 78 million due to the selling price adjustment in accordance with the cost of material increased and more customers' orders after covid situation in last year.
- 1.2 Operating profit increased by Baht 1 million.

2. <u>OEM</u>

- 2.1 Sale increased Baht 5,515 million due to: 1) increase in Air-conditioner and TV orders 2) the adjustment in the selling price of Toolbox products to be suitable for the cost structure 3) increase in Heat Pump orders for water heater and 4) Thai Baht is depreciated compared with the previous year.
- 2.2 Operating profit increased by Baht 299 million due to the increase in revenue.

3. ELECTRICAL APPLIANCE PARTS

- 3.1 Revenue increased by Baht 846 million due to the selling price adjustment in accordance with the cost of material increased and the increase in the revenue from air-conditioner's parts and home appliance's parts.
- 3.2 Operating profit increased by Baht 52 million due to the increase in revenue.
- 4. Financial costs increased by Baht 21 million due to loans from financial institutions for investment and working capital.
- 5. Income tax expense increased by Baht 87 million due to expiration of tax privileges.
- 6. Net profit of Baht 636 million, equal to earnings per share of 2.02 Baht/share.

Yours Faithfully,

Mr.Rattapoom Nuntapatawee Senior Managing Director