



Subject : Management Discussion and Analysis for a year ended 31 December 2021

To : The President
The Stock Exchange of Thailand

According to The Board of Directors of Ratchaphruek Hospital Public Company Limited (“the company”) meeting No. 1/2022 dated February 19, 2022 the meeting approved the Company’s Yearly Financial Information ended 31 December, 2021. The Company would like to clarify the year ended December 31, 2021 operating results, as follows.

Statement of comprehensive income

Revenue from hospital operations

The revenue from hospital operations amounted to THB 799.33 million and THB 1,412.56 million for the year of 2020 and 2021, respectively. The figures represent a period-on-period increase of 76.72%. Caused by receiving cases of Covid-19 infection patients and opening several of Hospital treatments.

Cost of hospital operations

The cost of hospital operations amounted to THB 566.64 million and THB 746.98 million in the year of 2020 and 2021, respectively and the cost of hospital operations to revenue ratios stood at 69.74% and 52.44%, respectively. The lower in ratio on a period-on-period basis was attributed to the strictly implemented measures of cost control corresponding with the economic consequences from Covid-19 pandemic situation. The revenue from Covid-19 cases generate more margin than normal cases.

Other Income

The other income amounted to THB 13.21 million and THB 11.89 million in year of 2020 and 2021, respectively. The figures represent a period-on-period decrease of 9.97% due to a decreasing of subsidies for hospital development income.

Distribution costs

The distribution costs amounted to THB 6.05 million and THB 5.70 million for the year of 2020 and 2021, respectively. The distribution costs to revenue ratios for those years stood at 0.74% and 0.40%, respectively.

Administrative expenses

In year of 2020 and 2021, the company’s administrative expenses amounted to THB 115.53 million and THB 162.02 million, respectively. The administrative expenses to revenue ratios for those years stood at 14.22% and 11.37%, respectively. The lower in ratio on a period-on-period basis was attributed to the strictly implemented measures of cost control corresponding with the economic consequences from Covid-19 pandemic situation caused the significant lower in administration expenses.



Financial costs

The financial costs amounted to THB 7.83 million and THB 6.69 million in the year of 2020 and 2021, respectively. The period-on-period decreased in financial costs was because of a principal repayment of long-term loan from financial institutions.

Net profits

The Company's net profits are THB 92.40 million and THB 406.47 million in the year of 2020 and 2021, respectively. The results suggested that net profits increased by 339.93% on a period-on-period basis. Net profit to revenue ratios stood at 11.37% and 28.54% in the year of 2020 and 2021, respectively. Caused by receiving cases of Covid-19 infection patients and opening several of Hospital treatments to expand the capacity of receiving Covid-19 cases which is continuing widespread.

Statement of financial position

As of December 31, 2020 and December 31, 2021, the Company's total assets are THB 1,804.16 million and THB 2,214.52 million, respectively. Major assets are cash and cash equivalents, trade and other receivable and property, plant and equipment. As of December 31, 2020 and December 30, 2021, The Company's cash and cash equivalents are THB 158.88 million and THB 237.71 million, and trade and other receivable are 56.94 and 449.65, respectively. As a result of increasing in government sector receivable and prepaid expense for Covid-19 vaccine. Meanwhile, as of December 31, 2020 and December 31, 2021, the Company's property, plant and equipment values are THB 1,527.13 million and THB 1,453.44 million, respectively, due to the depreciation on a regular basis.

The Company's total liabilities are THB 448.88 million and THB 534.67 million, as of December 31, 2020 and December 31, 2021, respectively. The major liabilities are long-term loan from financial institutions, account payables and other payables. As of December 31, 2020 and December 31, 2021, long-term loan from financial institutions values are THB 288.53 million and THB 186.43 million, respectively. Meanwhile, account payables and other payables values are THB 87.35 million and THB 197.45 million, respectively. Which is mainly from a deposit received for Covid-19 vaccine.

As of December 31, 2020 and December 30, 2021, the shareholders' equities values are THB 1,355.28 million and THB 1,679.85 million, respectively.

Yours sincerely,

(Mr. Teerawat Srinakarin)
Chief Executive Officer