

February 24, 2022

Subject: The Explanation for the Change in Operating Results for the Year Ended December 31, 2021 ("Year 2021") by More than 20% Compared to the Same Period of Previous Year

To: Directors and Managers
The Stock Exchange of Thailand

THAI CAPITAL CORPORATION PUBLIC COMPANY LIMITED and its subsidiaries ("TCC") would like to report our consolidated operating results for the Year Ended December 31, 2021 as follows:

TCC had net profit for Year 2021 of Baht 75.8 million or 6.6% of total revenues, compared to the previous year with net loss of Baht 21.1 million. The operating result can be further analyzed as follows:

- TCC had revenue from sales of coal for 2021 amounting to Baht 1,149.6 million, increasing from previous year by Baht 666.7 million or 138.1% largely due to the marketing strategies and increasing of coal market price.
- The gross margin of coal business for 2021 decreased as compared to previous year (20.4% vs 21.5%).
- Selling expenses of coal business amounting to Baht 79.4 million increasing from previous year by Baht 15.8 million or 24.8%. When compared to revenue from sales, selling expenses for 2021 were 6.9% which were lower as compared to 13.2% for 2020.
- Administrative expenses amounted to Baht 48.4 million, increasing from previous year by Baht 5.3 million or 12.3%.
- Expected credit loss amounted to Baht 3.6 million, decreasing from previous year by Baht 12.8 million.
- Company had tax expense for 2021 of Baht 22.9 million.

Please be informed accordingly,

Yours Faithfully,

(Mr.KampholPatana-anukul)
Chief Financial Officer