



(Translation)

25 February 2022

Subject : Management Discussion and Analysis (MD&A) for the year ended 31 December 2021

To : The President, The Stock Exchange of Thailand

Union Textile Industries Public Company Limited (“the Company”) would like to report the operating results and financial position for the year ended 31 December 2021, The details are as follows:

### 1. Overall operating results

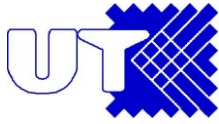
The operating Result of our company as of 31 December 2021 had net profit amount Baht 9.39 million, increase Baht 47.11 million when compare to last year which had loss amount Baht 37.72 million, due to the significant changing in ceasing textile business, these information was disclosed through SET via ELCID system together with communicated to our customers, this bring to receive advance order from customer. The company finished all production within 30 June 2021 and completed to deliver goods within 30 September 2021. We selected only profitable production items in year 2021 so it can make more net income Than last year.

Nevertheless, audited financial report as of 31 December 2021 had split into continuous operation and discontinuous operation per following description:

#### 1.1 Continuing operations

(Unit : Million Baht)

	For the Year ended		% changes Increase (decrease)
	31 December 2021	2020	
Total revenues	20.69	20.23	2.27
Total expenses	(12.22)	(10.89)	12.21
Finance income	2.00	1.45	37.93
Income tax expenses	(1.54)	(1.73)	(10.98)
Profit from continuing operations	8.93	9.06	(1.43)



- Revenue from continuing operations increased from dividend income.
- Expenses of continuing operation are employee expenses, depreciation expenses, utility expenses, consultant fee and expenses for finding a new business. Most of the difference comes from the costs involved in recruiting new businesses.
- However, profit from Continuing operations was insignificant changing.

## 1.2 Discontinued operations

(Unit : Million Baht)

For the Year ended 31December

	2021	2020	% changes Increase (decrease)
Total revenues	209.11	450.70	(53.60)
Total expenses	(197.44)	(505.64)	(60.95)
Income tax income (expenses)	(11.21)	8.16	(237.38)
Profit (loss) from discontinued operations	0.46	(46.78)	100.98

- Total Income decreased by Baht 241.59 million or 53.60%, came from a decreasing in sales and services. Because the company stopped producing textiles business.
- Total Expenses decreased by Baht 308.20 million, caused from cost of sales decreased by Baht 279.30 million, selling and administrative expenses decreased by Baht 28.90 million

In overview operating result, net income increased Baht 47.11 million, summarized main cause were increasing in gross profit amount Baht 36.89 million, due to the proportion of cost of goods sold decreased more than the decreasing of sale revenue together with the decreasing of relevant textile operating expenses.



## 2. Financial position

(Unit : Million Baht)

	<u>As of 31</u> <u>December 2021</u>	<u>As of 31</u> <u>December 2020</u>	Increased (decreased)
Total assets	1,145.95	1,205.70	(59.75)
Total liabilities	106.75	188.61	(81.86)
Total shareholders' equity	1,039.20	1,017.09	22.11

- Total assets decreased by Baht 59.75 million, mainly decreasing in current assets including trade and other receivables and none inventory, which correspond with ceasing textile business.
- Liabilities decreased by Baht 81.86 million, mainly from account payables had decreased Baht 31.78 million since already all payment to textile account payable and provision of long-term benefits for employees are reduced, due to reduce textile factory staffs.
- Shareholders' equity increased by Baht 22.11 million due to increasing in unappropriated retained earnings amount Baht 9.39 million, which came from net income of year 2021 and other components of shareholders' equity amount Baht 12.72 million, due to the increasing of fair value of investment according to the standard of accounting.

As of 31 December 2021 the Company has a Current Ratio of 68.17 times have more liquidity when compared to the same period of the previous year, which was 4.41 times.

Please be informed accordingly.

Yours faithfully,

-Signature-

(Mrs. Srinual Sombatpriwan)

Managing Director