

25 February 2022

Re: Management Discussion and Analysis for the year ended 31 December 2021)

To: Director and Manager of the Stock Exchange of Thailand

Patkol Public Company Limited and its subsidiaries ("the Group") report the operating results for year ended 31 December 2021 and 2020 as follows:

STATEMENTS OF INCOME (Consolidated) (Million Baht)	Year	Year	Change	
	2021	2020	Amount	%
Revenue from sales and services	3,207.5	3,059.2	148.3	5%
Costs of good sold and services	(2,514.7)	(2,304.1)	(210.6)	9%
Gross profit	692.9	755.1	(62.2)	(8%)
Other income	97.0	66.7	30.3	45%
Distribution costs	(302.5)	(314.4)	11.8	(4%)
Administrative expenses	(318.5)	(458.1)	139.6	(30%)
Finance cost	(30.0)	(41.0)	11.1	(27%)
Profit (Loss) before income tax	138.9	8.3	130.6	1,568%
Income tax	(40.4)	16.4	(56.8)	(347%)
Profit (Loss) for the years	98.4	24.7	73.7	298%
Owners of the parent	96.8	(22.5)	119.3	(531%)
Non - controlling interest	1.6	(2.3)	3.9	(171%)
Basis Profit (loss) per share (Baht)	0.195	0.054	0.141	261%
Diluted Profit (loss) per share (Baht)	0.195	0.043	0.152	353%

Revenue from sales and services

For 2021, revenue from sales and services was Baht 3,207.5 million, increased by Baht 148.3 million or 5% compared to 2020. The increasing of revenue was mainly from machinery and system for liquid business segment.

Gross Profit

Gross profit of the Group was Baht 692.9 million, decreased by Baht 62.2 million or 8% compared to 2020. Gross profit margin in 2021 was 21.6% whereas 2020 was 24.7% or decreased by 3.1% as a result of higher material cost especially stainless steel and steel.

Other income

Other income were income from other businesses of the Group such as interest income and gain from foreign exchange rate. Furthermore, in 2021 the Group had profit from sale of land without buildings.

Distribution costs

For 2021, the Group had distribution costs of Baht 302.5 million, decreased by Baht 11.8 million or 4% when compared to 2020 which mainly resulted from decreasing in employee expenses.

Administrative expenses

For 2021, the Group had administrative expenses of Baht 318.5 million, decreased by Baht 139.6 million or 30% when compared to 2020 which mainly resulted from decreasing in employee expenses, doubtful accounts expense and depreciation.

Finance cost

For 2021, the Group had finance cost of Baht 30 million, decreased Baht 11 million or 27% when compared to 2020. The Group repaid loan from restructuring completely in July 2020 thus there was no interest expense in 2021.

Tax expense

For 2021, the Group had tax expense of Baht 40.4 million, whereas 2020 the Group had tax income of Baht 16.4 million, increased by Baht 56.8 million or 347% due to the Group had profit which subject to corporate income tax in 2021.

Yours faithfully,
PATKOL PUBLIC COMPANY LIMITED

(Mr.Panet Chongvatana)
Chief Executive Officer