

Clarification of Operating Results and Financial Position

D.T.C. Industries Public Company Limited and Subsidiary Companies

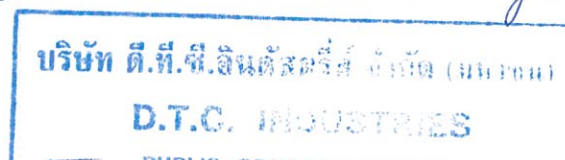
For the period ended Dec 31, 2021

D.T.C. Industries Plc. And subsidiary companies have the total sales for the year ended Dec 31, 2021 amounting of 145.18 million baht respectively (2020: amounting to 172.24 million baht.). The sale decreased by 27.06 million baht total sale decrease in ratio 15.71 of total sale revenue as a result of local sale decreased by 28.33 million baht, Export Sale increased by 0.32 million baht, estimated return good increased by 0.15 million baht, rental income decreased by 0.13 million baht, other income increased 1.23 million baht and total revenue decreased by 27.06 million baht.

Cost of sales for the year ended Dec 31, 2021 amounted to 94.84 million baht (2020: amounting to 104.10 million baht). The cost of sales decreased by 9.26 million baht, representing a gross margin at Dec 31, 2021 in ratio 31.78 (2020: ratio 37.73) decreased cost due to raw material used and cost of production decreased by 3.54 million baht, deteriorated product reserve decreased by 3.81 million baht due to annual destruction of deteriorated products, salary and welfare decreased by 0.78 million baht. The impact from the employee benefits increased by 0.13 million baht, electricity and maintenance costs reduced by 1.21 million bath. Other Expenses decreased by 0.05 million baht. Total cost decreased by 9.26 million baht.

The cost of distribution for the year ended Dec 31, 2021 amounted to 17.24 million baht. (2020: amounting to 20.45 million baht) cost of sales decreased by 3.21 million baht (ratio 15.70). Advertising and promotion costs are reduced by 1.71 million baht, salary and benefits are decreased by 0.54 million baht,

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estimated employee benefits decreased by 0.52 million baht, insurance expense and other expenses decreased by 0.44 million baht.

The cost of administration for the year ended Dec 31, 2021 amounting to 21.29 million baht (2020: Baht 22.51million baht). Administrative expenses decreased by 1.22 million baht due to salary and welfare decreased by 0.94 million baht. Patent and trademark costs decreased by 0.23 million baht. Allowance for doubtful accounts decreased by 0.32 million baht. Public Utility and other expenses decreased by 0.18 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit ( L o s s ) for the year ended Dec 31, 2021, net profit amounting to 6.58 million baht (2020: net profit of 14.85 million baht.) The net profit decreased 8.27 million baht.

The net profit per share for the year ended Dec 31, 2021 net profit 0.66 baht (2020 : net profit amounting 1.49 baht.), the net profit per share decreased by 0.83 baht.

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