



SAWAD-02/2022

28 February 2022

Subject Management Discussion and Analysis for the year ended 31 December 2021

To Managing Director

The Stock Exchange of Thailand

We, Srisawad Corporation Public Company Limited (the "Company"), would like to provide an overview of the financial performance for the year ended 31 December 2021 with details as per below.

As for the financial performance for the year ended 31 December 2021, the Company and its subsidiaries had consolidated net profits totaling 5,037.94 million Baht. This represents an increase of net profits for 247.11 million Baht or 5.16 percent from the 4,790.83 million Baht of net profits from the previous year. The contributing factors were as follows:

**1. Reclassify type of investment**

As at 31 March 2021, the Company has been reclassified the investment in subsidiary (Fast Money Co., Ltd.) to the investment in associate. This represents a decrease in loan to customers from 42,266 million Baht to 34,755 million Baht because the consolidated financial statement is excluded the loan to customers from the associate company.

**2. Factors Related to Income**

**2.1 Interest Income**

For the year ended 31 December 2021, interest income totaling 6,855.33 million Baht, compared to the interest income from the prior year which totaling 8,166.09 million Baht. This represents a decrease of 1,310.76 million Baht, or 16.05 percent due to the exclusion of interest income of the subsidiary that has reclassified the type of investment to an associate. (According to Clause 1)

**2.2 Other Income**

For the year ended 31 December 2021, other income totaling 3,375.51 million Baht increased by 548.57 million Baht or 19.41 percent from the prior year which totaling 2,826.94 million Baht which mainly due to an increase of brokerage income from life insurance and non-life insurance companies.





### 3. Factors Related to Expenses

#### 3.1. Operating Expenses

For the year ended 31 December 2021, operating expenses totaling 3,475.89 million Baht decreased by 310.84 million Baht or 8.21 percent from the prior year which totaling 3,786.73 million baht due to an efficient operating expenses management of the Company.

#### 3.2. Expected Credit Loss

According to TFRS 9 related to expected credit loss, the expected credit loss decreased by totaling 455.11 million Baht which corresponds to the increase in the quality of loans of the Group for the year ended 31 December 2021.

#### 3.3. Funding Costs

For the year ended 31 December 2021, interest expenses totaling 790.68 million Baht decreased by 111.93 million Baht or 12.40 percent from the prior year which totaling 902.61 million Baht. The decrease corresponds to the decrease in loans and deposits during the year.

Regards,

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(Wanaporn Pornkitipong)

Director of Finance and Accounting

