



IFS Capital (Thailand)
Public Company Limited

IFS 115 / 2022

11th May 2022

Subject: Explanation of the Operating Results for Quarter 1/2022

To: The President
The Stock Exchange of Thailand

We, IFS Capital (Thailand) Public Company Limited, would like to submit herewith the Reviewed Financial Statements for the Quarter 1/2022 ended 31st March 2022 as certified by our auditor, Deloitte Touche Tohmatsu Jaiyos Audit Co., Ltd., and to clarify the significant variance of the operating results as follows:

(Unit: Million Baht)

	For the 1 st Quarter ended 31 st March			
	2022	2021	Increase / (decrease)	% Change
Revenues				
Factoring Income	63.54	57.38	6.16	10.73
Hire Purchase Income	0.04	0.11	(0.08)	(68.35)
Finance Lease Income	2.27	2.58	(0.32)	(12.26)
Factoring Commission and Service Fee	24.73	22.17	2.56	11.53
Other Income	10.88	9.91	0.97	9.79
Total Revenues	101.45	92.16	9.29	10.08
Finance Costs	8.69	8.05	0.64	7.94
Income Before Operating Expenses	92.77	84.12	8.65	10.28
Expenses				
Selling Expenses	4.25	3.53	0.72	20.37
Administration Expenses	24.79	26.78	(1.99)	(7.42)
Management Benefit Expenses	9.12	9.19	(0.07)	(0.71)
Total Expenses	38.17	39.50	(1.33)	(3.37)
Profit Before Allowances for ECL	54.60	44.61	9.98	22.38
Allowance (Reversal) for ECL	1.36	0.32	1.04	323.73
Profit Before Income Tax Expenses	53.24	44.29	8.94	20.19
Income Tax Expense	10.61	8.81	1.79	20.36
Profit for The Periods	42.63	35.48	7.15	20.15

Quarterly to Quarterly Analysis

For the 1st quarter of 2022, the Company reported a Net Profit of Baht 42.63 million, an increase of Baht 7.15 million or 20.15% from the same period last year. The main reasons for the increase in the Company's Net Profit were:

- 1) total revenues increased by Baht 9.29 million or 10.28% due to higher business volume,
- 2) total operating expenses decreased by Baht 1.33 million or 3.37% due to no loss on impairment of assets of last year.
- 3) partly offset by a slight increase in the allowance for ECL of Baht 1.04 million and a slight increase in finance cost of Baht 0.64 million as a result of higher borrowing to support higher business volume.

As a result, the Earnings Per Share (EPS) showed an increase to Baht 0.09 per share (1Q/21: Baht 0.07 per share) or an increase of 28.57%.

Please be informed accordingly.

Sincerely yours,

(Mr. Tan Ley Yen)
Director and CEO