

Bor. Hor. 007/2022

12th May 2022

Subject:

Report of 1st Quarter 2022 financial performances

Attention:

The President

The Stock Exchange of Thailand

The Company would like to report the 1<sup>st</sup> Quarter 2022 unaudited but reviewed consolidated financial performance of its Group.

Reference to the unaudited but reviewed financial statements ended 31<sup>st</sup> March 2022, net profit after tax for the 1<sup>st</sup> quarter 2022 stood at Baht 216 million as compared to the net profit after tax of Baht 422 million in the corresponding period of 2021. Details of the Company's performance are as follows:

1. Sales and services stood at Baht 6,309 million, reflecting an increase of 15.4% from the same period of last year. This was mainly attributed to the increase in asphalt selling price which impact from the global oil market price increase in this quarter. On the other hand, the sales volume decreased which resulted from lower demand in the international market due to winter season and continuous negative impact from the COVID-19 pandemic in certain Asian countries.

Cost of sales and services stood at Baht 5,335 million or 84.6% (78.3% in corresponding quarter in 2021) of sales and services before the reversal of allowance for diminution in value of inventory and hedging loss. The decrease in gross profit was mainly due to the increase in inventory cost in this quarter. In addition, the Company recorded loss from price hedging contracts of Baht 531 million because of the increase in global market price for crude oil, asphalt, and petroleum products.

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2. Selling and administrative expenses stood at Baht 35 million and Baht 256 million, representing 0.5% and 3.6% of total revenue. Comparatively, these expenses in the same period of 2021 stood at Baht 37 million and Baht 281 million or 0.6% and 4.8% of total revenue. The Company is committed to control overhead expenses while improving the operating gross profit margin.

3. The Group's cashflow generated from operations stood at Baht 473 million compared to Baht 1,059 million in the corresponding period of 2021 mainly from reduction of gross profit and operating performance in this quarter.

4. The Group's consolidated debt to equity ratio (D/E ratio) was 0.65 comparing to 0.67 in the corresponding period a year ago.

5. The net profit after tax of Baht 216 million for the 1<sup>st</sup> quarter 2022 represented earnings per share of Baht 0.14 (par value of Baht 1 each) as compared to Baht 0.27 per share in corresponding quarter of 2021.

Please be informed and disseminate to investors accordingly.

Sincerely yours,

Mr. Chaiwat Srivalwat

Chief Executive Officer