

Management Discussion and Analysis on the performance for the three-months period ended 31 March 2022

Overall performance for the three-months period ended 31 March 2022 was shown as net profit of Baht 0.7 million, compared with the net loss of Baht 19.4 million for the first quarter of 2021, improved by 104 percent. The total revenue increased from Baht 120.2 million to Baht 134.6 million, resulted from an increasing in earned premium amounted to Baht 14.5 million. The increasing in earned premium is related with an increasing in gross written premium, following the resume of Covid-19 pandemic, the business is currently running in full capacity, the demand of insurance policies is now increased. However, the valuation of equity securities of the Company decreased due to the volatility of stock markets especially during February to March 2022 therefore the investment income is decreased by Baht 5 million. Total expenses are decreased by Baht 9.9 million compared with the same period of the prior year, mainly derived from other underwriting expenses and operating expenses while there is an increasing in net claim incurred due to the losses of Natural Catastrophe were unable to recover from reinsurers.

Total assets increased by Baht 34.7 million, balance of cash and cash equivalents increased by Baht 20.3 million as there were Baht 5 million of debentures were matured during the quarter and the Company hasn't reinvested the matured debentures in any other investments. Uncollected premium also increased in related with the growth in gross written premium and the premiums are not due for collection yet. Total liabilities were increased by Baht 34.0 million from an increasing in the balance of reinsurance payable by Baht 33.2 million, this is resulted from an increasing in premium written while the recovery was decreased as previously mentioned.

Net cash flow from operation and net cash increased by Baht 20.2 million, net cash from operation was Baht 26.8 million, resulted from Baht 183.3 million of cash received from direct premium, increased from Baht 170.0 million for the first quarter of 2021. Cash paid for reinsurance amounted to Baht 3.5 million, net claim paid of Baht 94.7 million which is closed to Baht 92.8 million in 2021. Other underwriting expenses decreased by Baht 26.3 million or decreased by Baht 21.9 million comparing with the year of 2021.