

Clarification of Operating Results and Financial Position
D.T.C. Industries Public Company Limited and Subsidiary Companies
For the period ended March 31, 2022

D.T.C. Industries Plc. and subsidiary companies have the total sales for the three months period March 31, 2022 amounting to 29.94 million baht. (2021: amounting to 40.60 million baht). Revenue has decreased by 10.66 million baht (ratio 26.26%) due to sale revenue decreased by 10.17 million baht, other incomes decreased 0.59 million baht. Rental income increased by 0.10 million baht. Total revenue decreased by 10.66 million baht.

Cost of sales for the three months ended March 31, 2022 amounting to 20.22 million baht. (2021: amounting to 23.79 million baht) The cost of sales decreased by 3.57 million baht, representing a gross margin for the three months 20.89% (2021: ratio 39.02%). The cost was reduced as a result of raw materials used and production expenses decreased by 2.84 million baht. Back up inventory deteriorated increased 0.15 million baht. Provision for discounted products decreased 0.03 million baht. Salaries, wages and other expenses decreased by 0.85 million baht. Total cost decreased by 3.57 million baht.

Distribution expense (Selling expense) for the three months ended March 31, 2022 amounting to 5.09 million baht. (2021: amounting to 4.21 million baht) selling expense increased by 0.88 million baht due to cost of advertising and department store support fee increased by 1.14 million baht. Salary and welfare decreased by 0.24 million baht. Other expenses decreased by 0.02 million baht.

The cost of administration for the three months ended March 31, 2022 amounting to 6.66 million baht (2021: amounting to 5.54 million baht), administrative expense increased to 1.12 million baht. Due to cutting expenses in advance foreign travel expenses are expenses amount of 1.52 million baht. Salary and welfare decreased by 0.33 million baht. Other expenses decreased by 0.07 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net loss for the three months ended March 31, 2022, net loss amounting to 3.19 million baht (2021 : net profit of 6.69 million baht.) the net profit for the three months decreased to 9.98 million baht.

The net loss per share for the three months ended March 31, 2022 amounting to 0.32 million baht. (2021 : net profit amounting 0.67 baht) the net profit per share for the three months ended decreased 0.99 baht .

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