



May 13, 2022

To: Director and Manager

The Stock Exchange of Thailand

Subject: Management discussion and analysis for Q1/2022 (Translation from Thai version)

We, Thai O.P.P. Public Company Limited (the “Company”) would like to submit the interim financial statements for the first quarter and for three-month period ended March 31, 2022 compare with the same period last year.

The operating result of our company in the first quarter of year 2022 in the financial statements in which the equity method is applied statement of income, there was Baht 22.18 million of net profit, when compare to the last year same period's net profit which were Baht 32.43 million, it was decreasing Baht 10.25 million or 31.6%, it had differentiated more than 20%. Therefore, the Company would like to provide clarifications for the major changes as below.

The gross profit decreased amount Baht 14.29 million, most of them were directly related to the Plastic film business segment decreased in this period amount Baht 11.43 million or 31.9% from amount Baht 35.83 million in first quarter of last year to amount Baht 24.40 million in first quarter of this year, due to increasing by the price of plastic resin based on the market price, which is the direct production cost, Accordingly, the company had to adjust the sale price so that the Plastic film segment had sales of Baht 26.61 million or 9.6% higher than the previous year, but this price adjustment failed to cover all production costs during the same period, resulting in a decrease in gross profit as mentioned earlier.

Other income increased amount Baht 1.61 million from the previous year, mainly due to an increase in sales scrap of plastic film amount Baht 0.86 million, due to increasing by the price of plastic resin based on the market price and an increase in re-used packing equipment sales amount Baht 0.47 million.

The transaction of sharing profit from our associated company increased amount Baht 0.65 million, when compare to the first quarter of last year due to associate's increase in performance.

Corporate Income tax decreased in this period amount Baht 0.57 million, the main caused from operating profit decreasing when compared to the first quarter of last year.

The other transactions has the insignificant changing.

Please be informed accordingly.

Yours faithfully,

Suthee Limatibul

Managing Director

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