

Translation

Re: MANAGEMENT'S DISCUSSION AND ANALYSIS FOR MARCH 31, 2022

The Company wishes to explain the reasons contributing to the increase of loss on financial statement as of March 31, 2022, comparing to the previous year, the details are as follows:

Results of Operations

Revenues from construction work

In the first quarter of 2022, the Company's revenues from construction work were Baht 13,737 million, an increase of Baht 859 million from the same period of previous year mainly from the increase of revenues from subsidiaries and joint ventures.

Revenues from sales and services

In the first quarter of 2022, the Company's revenues from sales and services were Baht 2,132 million, a decrease of Baht 60 million from the same period of previous year.

Costs of construction work

In the first quarter of 2022, the Company's costs of construction work were Baht 13,361 million, an increase of Baht 1,307 million from the same period of previous year according to the increase of the revenues from construction work and the increase of the cost of construction work in an overseas branch.

Costs of sales and services

In the first quarter of 2022, the Company's costs of sales and services were Baht 1,736 million, an increase of Baht 184 million from the same period of previous year according to the increase of cost of services in a mining project.

Gross profit

In the first quarter of 2022, the Company's gross profit was Baht 773 million, a decrease from the same period of previous year for which the gross profit was Baht 1,464 million. While the Company's gross profit margin in the first quarter of 2022 was 4.87%, a decrease from the same period of previous year for which the gross profit margin was 9.71% mainly from the loss in overseas branch and the increase of cost of services in a mining project.

Other income

In the first quarter of 2022, the Company's other income was Baht 130 million, a decrease of Baht 77 million from the same period of previous year from the decrease of other income of overseas subsidiaries and branches.

Allowance for impairment losses

In the first quarter of 2022, the Company's allowance for impairment losses was Baht 72 million, an increase of loss Baht 68 million from the same period of previous year according to the increase of allowance for impairment losses ratio by accounting standard.

Loss on exchange rate

In the first quarter of 2022, the Company's loss on exchange rate was Baht 11 million, an increase of loss Baht 175 million from the same period of previous year partially from the loss on exchange rate of subsidiaries.

Loss on hedging instruments

In the first quarter of 2022, the Company's loss on hedging instruments was Baht 34 million, an increase of loss Baht 30 million from the same period of previous year mainly from the loss on purchasing forward contracts of foreign currency to pay creditors.

Share of loss from investments in associated joint control companies and joint ventures

In the first quarter of 2022, the Company's share of loss from investments in associated and joint control companies and joint ventures was Baht 11 million, an increase in share of loss Baht 20 million from the same period of previous year partially from the increase on share of loss in a joint control company and joint ventures.

Income tax expense

In the first quarter of 2022, the Company's income tax expense was Baht 199 million, an increase of Baht 48 million from the same period of previous year mainly from the increase of the income tax in the oversea subsidiaries.

Loss for the year attributable to shareholders of the Company

As a result of the foregoing, In the first quarter of 2022, the Company's loss for the year attributable to shareholders of the company was Baht 758 million, an increase of loss Baht 1,005 million from the same period of previous year.