



TRANSLATION

Safari World Public Company Limited

Registration No. B.M.J.0107537000351

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Subject: The explanation and analysis report of the financial positions and result of business operations for 3-month period ending 31 March 2022

To: President of The Stock Exchange of Thailand

Safari World Public Company Limited (the "Company") wishes to submit Financial Statement for 3-month period ending on 31 March 2022 certified by an auditor and to report result of business operations of Q1/2022.

The pandemic of Covid-19 has continued for almost 2 years which effect on business operation

Due to the pandemic of Covid-19 since beginning of 2020 which has continued for more than 2 years, Phuket Fantasea is unable to reopen since its main customer, international tourists, cannot enter freely into Thailand. While Safari World can reopen on some occasion.

Safari World can reopen on 9 October 2021 after it is being temporarily closed for more than 5 months in 2021 to follow the government policy. During this period, Marine Park zone only open on Friday to Sunday and public holiday since the local tourist also decrease from the effect of Covid-19 Omicron variant which began in late 2021 despite the Company effort to promote annual ticket sale.

The group of Companies forecast that from Q2 and Q3 of 2022, the situation will improve. India's gaining control of the pandemic could result that Indian tourist will back to travel to Thailand and the removal of RT-PCR test for tourist are main factors. Save that there wouldn't be another unforeseen serious wave of Covid-19. In Q1 of 2022, the Test & Go was implemented from February 2022, result in increase of international tourist travel to Phuket. Phuket Fantasea then able to reopen on 25 February 2022 after 23-month of temporary close. On that period, Phuket Fantasea only operate 2 days per week on Wednesday and Saturday. From 1 May 2022, the government has implemented even more relaxing policy by removal RT-PCR test for vaccinated tourist as well as decrease insurance amount



requirement to cover at least 10,000 USD from originally 20,000 USD as well as reopen 31 permanent land borders in 17 provinces to promote more tourist coming in form land travel. If the number of tourists has increased significantly, the group of companies would consider increasing operation day to increase its income while continue to keep prudential management.

Summary of Business Operations in Q1/2022

In Q1/2022, the Company and its subsidiary have net loss of 218.75 million Baht. Increase from Q1/2021 2.17 million Baht or 1%. Loss is consisting of loss of the Company (separate financial statement) 52.71 million Baht due to decrease of park visitor form Omicron variant and Phuket Fantasea only operate 2 days per week from 25 February 2022.

Revenue from operation

The group of companies' total revenue for Q1/2022 was 78.69 million Baht increasing from Q1/2021 5.62 million Baht or 7.69%, comprising revenue from ticket sales of 53.80 million Baht, food and beverage sales of 8.17 million Baht and other operating income of 16.72 million Baht, mainly from Safari World's operation.

Revenue from operation of Q1/2022

	Unit : Million Baht			
Detail	Q' 1/2022	Q' 1/22021	increase (decrease)	%
Sale of ticket	53.80	53.32	0.48	0.90
<i>Safari World Public Company</i>	<i>49.41</i>	<i>53.32</i>	<i>(3.91)</i>	<i>(7.33)</i>
<i>Phuket Fantasea Public Company</i>	<i>4.39</i>	<i>0.00</i>	<i>4.39</i>	<i>0.00</i>
Sale of food and beverage	8.17	6.96	1.21	17.39
<i>Safari World Public Company</i>	<i>7.45</i>	<i>6.96</i>	<i>0.49</i>	<i>7.04</i>
<i>Phuket Fantasea Public Company</i>	<i>0.72</i>	<i>0.00</i>	<i>0.72</i>	<i>0.00</i>
Revenue from other operation	16.72	12.79	3.93	30.73
<i>Safari World Public Company</i>	<i>15.60</i>	<i>12.21</i>	<i>3.39</i>	<i>27.76</i>
<i>Phuket Fantasea Public Company</i>	<i>1.12</i>	<i>0.58</i>	<i>0.54</i>	<i>93.10</i>
Total revenue from operation	78.69	73.07	5.62	7.69

Summary of operation result of Q1/2022

Unit : Million Baht

Detail	Q' 1/2022	Q' 1/22021	increase (decrease)	%
Revenues from operation	78.69	73.07	5.62	7.69
<u>Less</u> Cost of sales and services	66.12	46.42	19.70	42.44
Loss of death of animals	7.73	5.77	1.96	33.97
Depreciation	22.94	23.45	(0.51)	(2.17)
Gross loss	(18.10)	(2.57)	(15.53)	(604.28)
Expected credit losses	0.15	(37.38)	(37.53)	(100.40)
Other incomes	6.19	10.42	(4.23)	(40.60)
<u>Less</u> Selling and service expenses	4.19	4.49	(0.30)	(6.68)
Administrative expenses	110.12	94.87	15.25	16.07
Finance cost	94.63	91.11	3.52	3.86
Loss before income tax expenses	(220.70)	(220.00)	0.70	0.32
Income (expenses) tax benefit	1.95	3.42	(1.47)	(42.98)
Net loss	(218.75)	(216.58)	2.17	1.00
Earnings before interest and tax	-126.08	-128.89		
Gross Profit Margin	-23.00	-3.52		
Net Profit Margin	-277.99	-296.40		

Other income

Other income for Q1/2022 totaled 6.19 million Baht, has decreased compared to the same period of the previous year 4.23 million Baht or 40.60%.

Cost of sale and services

Cost of sales and services for Q1/2022 totaled 66.12 million Baht has increased when compared to the same period of the previous year 19.70 million Baht or 42.44% since the increase of employment and preparing to reopen Phuket Fantasea's operation.

Loss on death of animals

Loss from dead animals for Q1/2022 totaled 7.73 million Baht has increased compared to the same period of the previous year 1.96 million Baht or 33.97% due to rapidly change of weather and a lot of rain made animals prone to sickness. The Company is planning for more sophisticated animal care measures to reduce the death of animal.

Depreciation

In Q1/2022, the group of companies had depreciation of 22.94 million Baht had decreased when compared to the same period of year 2021 0.51 million Baht, or 2.17% significantly due to general depreciation.

Selling and administrative expenses

In Q1/2022, the group of companies had selling and administration expense of 114.31 million Baht had increased when compared to the same period of year 2021 of 14.95 million Baht, or 15.05% significantly due to the increase of employment and preparing to reopen Phuket Fantasea's operation.

Financial cost

Financial costs for the Q1/2022 totaled 94.63 million Baht, had increased when compared to the same period of year 2021 of 3.52 million Baht, or 3.86% significantly due to an increase in interested debt.

Report and analysis of financial positions

Statement of financial position

	Unit : Million Baht			
Detail	31-Mar-22	31-Dec-21	increase (decrease)	%
Asset				
Current asset	94.05	102.30	(8.25)	(8.06)
Non-current assets	8,540.20	8,579.91	(39.71)	(0.46)
Total asset	8,634.25	8,682.21	(47.96)	(0.55)
Liabilities and shareholders' equity				
Current liabilities	3,951.00	3,790.70	160.30	4.23
Non-current liabilities	2,474.39	2,463.90	10.49	0.43
Total liabilities	6,425.39	6,254.60	170.79	2.73
Total Shareholders' Equity	2,208.86	2,427.61	(218.75)	(9.01)
Total liabilities and shareholders' equity	8,634.25	8,682.21	47.96	(0.55)
Debt to Equity Ratio	2.91	2.58		
Interest Bearing Debt to Equity Ratio	2.26	2.03		

Assets

As of 31 March 2022, the group of companies has total asset of 8,634.25 million Baht, had decreased 47.96 million Baht or 0.55% compare the end of 2021 significantly due to;

Decrease of current assets 8.25 million Baht or 8.06% from Cash and cash equivalents decreased by 6.45 million Baht or 39.07% , and inventories decreased by 1.24 million Baht or 3.65% , mainly due to an allowance for lower inventories.

Decrease of non-current assets 39.71 million Baht or 0.46% due to animals and plants decreased by 13.45 million Baht or 3.07% , and land, plant and equipment decreased by 27.26 million Baht or 0.34% , mainly due to amortization of depreciation.

Liabilities

As of 31 March 2022, the Group had total liabilities of 6,425.39 million Baht, an increase of 170.79 million Baht or 2.73% compared to the end of 2021. This was mainly due to an increase in interest-bearing liabilities of 51.25 million Baht or 1.04% from financial institutions. and increased trade accounts payable.

Shareholders' equity

As of 31 March 2022, the Group's shareholders' equity amounted to 2,208.86 million Baht, had decreased 218.75 million Baht or 9.01% compare the end of 2021 mainly due to a decline in retained earnings.

Liquidity

Liquidity of the group of companies as of 31 March 2022, there was a net decrease in cash flow of 6.45 million Baht, with cash and cash equivalents at the beginning of 16.51 million Baht, resulting in cash and cash equivalents at the end of the period equal to 10.06 million Baht. Details of cash flows for each activity are as follows:

	Unit : Million Baht
	Consolidated
Cash flows from operating activities	(21.62)
Cash flows from investing activities	(11.93)
Cash flows from financing activities	27.10
Net decrease in cash and cash equivalents	(6.45)
Cash and cash equivalents at the beginning of the period	16.51
Cash and cash equivalents at the end of the period	10.06

Net cash flows from operating activities amounted to 21.62 million Baht. This came from a loss before income tax of 218.75 million Baht, adjusted by the reconciliation of profit before income tax to cash received (paid) from

operating activities which the main item that affects increased cash flow including depreciation and amortization of 39.57 million Baht, financial costs of 94.63 million Baht. Cash flow decreased by 73.35 million Baht, while cash paid for employee benefit obligations amounted to 10.41 million Baht.

Net cash flow used in investing activities amounted to 11.93 million Baht, mainly due to payments for animal purchases building and equipment totaling 12.42 million Baht and cash received from asset disposal of 0.49 million Baht.

Net cash flow from financing activities amounted to 27.10 million Baht, mainly due to cash received from long-term borrowing from financial institutions amounting to 28.53 million Baht, cash received from parties and related parties amounting to 21.63 million Baht, cash payment for financial costs of 10.95 million Baht and loan payment of 12.11 million Baht.

Please be informed accordingly.

Sincerely yours,

- Apar Kewkacha-
(Apar Kewkacha)
President