



GEL.CS.008/2565

May 17,2022

Subject: Management Discussion and Financial Analysis for the operating results of the first quarter of 2022, ended March, 2022

To: Managing Director
The Stock Exchange of Thailand

According to the Board of Director's meeting No.4/2022 held on May 17, 2022 of General Engineering Public Company Limited ("the Company"), has approved and verified the financial statement of the company and its subsidiaries for the first quarter of 2022 as at March 31, 2022 which reviewed by the auditor of the company. The Details are as follows.

1. The Operating Results Analysis

For the first quarter of 2022, ended March 31, 2022

The financial statement of the company and its subsidiary show net loss of Baht 27 million, comparing with the same period of previous year, the net loss increase Baht 4 million from the same period of previous year (Baht 23 million) which details are as following;

1. Revenue from sale

The company and its subsidiary had total revenue from sale of Baht 578 million which increase from the same period of previous year by Baht 190 million or 49%. The revenue was increase due to the increase in revenue from completion of construction that is recognized by the method of measuring the level of progress of completion of the construction and increased of income from working from contractual goods.

2. Cost of sales

The Company and its subsidiaries had total cost of sales of Baht 531 million, which increased from the same period of previous year by Baht 182 million or 52% due to increase in proportion to the revenue volume.

3. Gross Profit

The Company and its subsidiaries' total gross profit were Baht 47 million, which increased from the same period of previous year by Baht 8 million or 20% due to the increase of revenue from sale.

4. Administrative and Selling expense

The Company and its subsidiaries had administrative and selling expenses at the amounted of Baht 48 million, which decreased from the same period of previous year by Baht 1 million or 2% because of changing and reorganize the organizational structure for more suitable.

5. Share of profit (loss) from investment in associated company and joint ventures

For the first quarter of 2022, the company has recognized the loss sharing from Mctric Public Company Limited of Baht 11 million and from Wisdom Tree Investment (S) PTE. Limited of Baht 4 million, which the Company



recognized the total net loss sharing of Baht 15 million, compare with the same period of previous year, the company had recognized the profit sharing from Mctric Public Company Limited and Wisdom Tree Investment (S) PTE. Limited at Baht 8 million and Baht 2 million respectively.

6. Other Revenue

In Quarter 1 2022, the Company had other revenue amount of Baht 10 million from charging of service fees and machine rental.

2. Financial Analysis

(Unit : Million Baht)

Items	31 March 2022	31 December 2021	Increase (Decrease)	%
Net Assets	6,820	6,544	276	4.22
Net Liabilities	2,908	2,590	318	12.28
Shareholders' equity	3,912	3,954	(42)	(1.06)

Assets

As at March 31, 2022, the Company and its subsidiaries had total asset Baht 6,820 million, increase to Baht 276 million or 4.22% comparing with December 31, 2021 due to

1. An increase in cash of Baht 15 million
2. A decline in inventories of Baht 10 million from delay of project
3. An increase in construction contract asset of Baht 123 million due to work completed but not collect from the customer
4. The account receivable had increase of Baht 164 million
5. Deposits from financial institutions with collateral obligations had increased of Baht 14 million
6. An increase in right-of-use-assets of Baht 17 million
7. An increase in retention deposit receivables of Baht 6 million
8. A decrease from the previous year in investment in available-for-sales securities (MILL) of Baht 14 million, market price at 1.19 Baht per share as of March 31, 2022 compare with 1.21 Baht per share as of December 31,2021
9. A decrease in investments in associated company and joint venture of Baht 19 million due to recording of loss sharing amount Baht 15 million and recording of loss in exchanging of Baht 4 million
10. A decrease in Land Building and equipment of Baht 3,109 million, decline from the previous year amount Baht 24 million due to depreciation.

Liabilities

**GENERAL ENGINEERING PLC**

44/2 Moo 2 Tivanont Rd., Bangkadee, Muang, Pathumthani 12000 Thailand
Tel. 66(0)2501-2020 (Auto), 2501-2462-67, 2501-1055 (Auto) 2501-2128-31
Fax. 66(0)2501-2134, 2501-2468

บริษัท เจเนอรัล เอนจิเนียริ่ง จำกัด (มหาชน)

44/2 หมู่ 2 ถนนติวานนท์ ต. บางกะดี อ. เมือง จ. ปทุมธานี 12000
โทร. 66(0)2501-2020 (Auto), 2501-2462-67, 2501-1055 (Auto) 2501-2128-31
โทรสาร. 66(0)2501-2134, 2501-2468

As at March 31, 2022, the Company and its subsidiary had total liability Baht 2,908 million, increase Baht 318 million or 12.28% from December 31, 2021 due to

1. An increase in Overdraft and short-term loan from financial institution and other person of Baht 688 million, increase Baht 46 million for working capital in the company
2. Account payable and other payable increase to Baht 17 million from trade receivable and labor cost of contractor
3. An increase in advance payment of customer of Baht 237 million
4. An increase in recorded current portion of liabilities under leases agreement to Baht 6 million due to purchase in machine and equipment.
5. An increase in current portion of long - term loans from financial institutions of Bath 47 million
6. A decrease in non-current portion of long-term loan of Baht 48 million due to repayment of principle
7. An increase in recorded the non-current portion of liabilities under leases agreement to Baht 6 million due to purchase in machine and equipment.

Shareholders' equity

As at March 31, 2022, the Shareholder's equity of the company and its subsidiaries were Baht 3,912 million, decrease Baht 42 million or 1.06% from December 31, 2021 due to

1. The company and its subsidiary recognize the loss amount Baht 27 million.
2. The recorded of investment in available-for-sales securities (MILL) had decrease from the previous year Baht 14 million due to market price was decrease from 1.19 Baht/share at 31 March 2022 to 1.21 Baht/share in December 31, 2021. The effect of abovementioned, shareholder's equity has increased Baht 2.6 million from recorded tax income
3. A recorded loss in exchange rate on investment joint venture, Wisdom Tree Investment (S) PTE). Limited, increased by Baht 5 million.

Yours sincerely,

General Engineering Public Company Limited

-Signed-

(Mr. Wuttichai Sresthabutra)

Director