



บริษัท ไทยสแตนลีย์การไฟฟ้า จำกัด (มหาชน)
THAI STANLEY ELECTRIC PUBLIC COMPANY LIMITED

29/3 หมู่ 1 ถนนบางพูน-รังสิต ตำบลบ้านกลาง อำเภอเมือง จังหวัดปทุมธานี 12000 ประเทศไทย TEL : 0-2581-5462 , 0-2977-9555 ทะเบียนเลขที่
29/3 MOO 1 BANGPOON-RUNGSIT ROAD, BANKLANG, MUANG, PATHUMTHANI 12000 THAILAND FAX : 0-2581-5397 0107536000765

May 20 , 2022

Subject To explain company operation Fiscal Year 2021

To The Listed Department
The Stock Exchange of Thailand

Thai Stanley Electric Public Company Limited would like to clarify the operating results of the fiscal year 2021 (April 1, 2021 – March 31, 2022) as follows:

- Sales

In fiscal year 2021 (April 1, 2021 – March 31, 2022) the Company had total sales of 13,582.33 million baht, an increase of 1,854.72 million baht or increase 15.81% from the same period of fiscal year 2020, which had sales of 11,727.61 million baht , as a result of the automotive industry is more recovering that increased production and sales after being affected by the COVID-19 epidemic and the shortage of semiconductor parts , with related information as follows:

The automobile market in 2021 (1 January - 31 December 2021) had a total production of 1,685,705 units, an increase from 2020, which had a production of 1,426,970 units or increase of 18.13% , and total exports of 959,194 units, an increase of 735,842 units from 2020, representing an increase of 30.35%. At the same time, domestic sales amounted to 759,119 units, a slight decrease from the year 2020 when 792,146 units were sold, representing a decrease of 4.17 percent.

For the period January-March 2022, which corresponds to the company's fourth quarter, there were 480,078 cars produced, an increase from the same period of 2021 with 465,833 units produced, an increase of 3.06%. The total number of exports was 243,124 units, a decrease from the same period of 2021 when exports amounted to 258,108 units, a decrease of 5.81%. At the same time, domestic sales amounted to 231,189 units, an increase from the same period of 2021 with 194,137 units sold, representing an increase of 19.09 percent.

As for motorcycles, in 2021 (January 1 - December 31, 2021), a total production of 1,780,654 units, increased from 2020, with a total production of 1,615,319 units, an increase of 10.24%. and domestic sales of 1,606,481 units, an increase from 1,516,096 units in 2020, representing an increase of 5.96%.





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For the period January-March 2022, which corresponds to the fourth quarter of the company, there were 489,238 motorcycles produced, a decrease from the same period of 2021, which produced 516,405 units, a decrease of 5.26%. and domestic sales amounted to 448,147 units, an increase from the same period of the year 2021 with sales of 435,443 units, representing an increase of 2.92%.

- Net Profit

In fiscal year 2021 (April 1, 2021 - March 31, 2022), the Company has a net profit of 1,520.80 million baht, an increase from fiscal year 2020, which has a net profit of 1,061.34 million baht, representing an increase of 43.29%. from various factors of the company as follows

1. Increased sales and production from the recovery of the automotive industry, it affects the Economical of Scale in production.
2. The company tries to maintain and control costs.

Submitted for your information.

Yours Faithfully,

x

(Mr. Apichart Lee-issaranukul)

Executive Chairman

