



No. MD/09/2022

August 10<sup>th</sup> ,2022

Subject : Management Discussion and Analysis (MD&A) for the operating results of quarter 2/2022, the change more than 20 percent.

To : The President  
The Stock Exchange of Thailand

Union Plastic Public Company Limited (UP) would like to clarify the operating results according to the financial statements in which the equity method is applied as of Quarter 2/2022 ending June 30, 2022. The change more than 20 percent, due to the following reasons :-

1. The sales of plastic parts declined due to the cancellation of the auto parts order of key customers including the uncertainty of the Covid-19 situation.
2. Declining gross margin due to fixed costs from depreciation of machinery and equipment while sales of plastic products decreased, including the decline in mold sales as well.
3. The profit from investments in equity securities caused by changes in the fair value of investments in related company which increased in line with economic trends and expected returns.

Please be informed accordingly.

Sincerely yours,

(Mr. Suthin Phadetpai)  
Managing Director