

Reference No. Admin. 021 / 2022

August 10, 2022

President

The Stock Exchange of Thailand

Subject: Clarifications on financial results for the three-month period ended June 30, 2022 and significant events that causes the Company's profit to change by more than 20%

Surapon Foods Public Company Limited (or "the Company") would like to inform the performance of the Company and its subsidiaries as presented in consolidated financial statements for the three-month period ended June 30, 2022 which has been reviewed by the Independent Auditor. The net profit of the Company and its subsidiaries was Baht 3.7 million (the profit attributable to owners of the parent was Baht 0.8 million), whereas the net profit of the Company and its subsidiaries for the three-month period ended June 20, 2021 was Baht 114.5 million (the profit attributable to owners of the parent was Baht 48.4 million). The significant events that cause such change can be summarized as followings:

- Revenue from sale of goods according to consolidated financial statements for the three-month period ended June 30, 2022
 was Baht 1,404.1 million which was increased by Baht 54.1 million or increased by 4.0%, compared to the same period of year
 2021. Such difference is mainly from the change of sales of goods in three companies as follows:-
 - 1.1 Revenue from sale of goods of Surapon Foods Public Company Limited (or "SSF") was increased by Baht 24.1 million or increased by 20.5%. This is mainly due to the situation of COVID-19 spread-out in Thailand was better compared to the same period of year 2021. Accordingly, the purchasing orders for sales of goods in Thailand were significantly increased.
 - 1.2 Revenue from sale of goods of Surat Seafoods Company Limited (or "SS") was increased by Baht 77.8 million or increased by 56.3%. This is due to the increases of production capacity and purchasing orders from its customers, especially from Japan.
 - 1.3 Revenue from sale of goods of Surapon Nichirei Foods Company Limited (or "SUNIF") was decreased by Baht 80.3 million or decreased by 9.3%. This is due to the labor shortage problem, caused the less production capacity to fulfill purchasing orders. However, such labor shortage problem is released and labor capacity is quite matched with the productions' requirement at the moment.
- 2. Although the revenue from sale of goods was increased as described in no. 1, the gross profit margin of sales of goods as stated in consolidated financial statements for the three-month period ended June 30, 2022 was lower than the same period of year 2021. The gross profit in year 2022 was at 8.0% whereas year 2021 was at 16.3%. The decrease of gross profit margin rate was mainly due to the significant increase of many cost and expense items in accordance with the upward trend of raw materials cost globally.
- 3. Revenue from rendering services, which presented in consolidated financial statements, belongs to Mobile Logistics Company Limited (or "MBL"), was Baht 29.9 million, increased by Baht 8.3 million or 38.3% compared to the same period of year 2021. This is mainly due to the increases of revenue of warehousing service, distributing service, and other additional services. In addition, the better situation of COVID-19 spread-out in Thailand leaded more demand for those logistics services from MBL.

Please be informed accordingly

Sincerely yours,
Surapon Foods Public Company Limited

Mr. Patt Somchaikulsup Company Secretary and Authorized Information Discloser