



บริษัท ยูนิออน ปิโตรเคมีคอล จำกัด (มหาชน)  
UNION PETROCHEMICAL PUBLIC COMPANY LIMITED

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UKEM019/2022

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Subject : Management Discussion and Analysis For the operating results of the 2nd quarter of 2022  
Ending on June 30, 2022

To : Director and Manager Stock Exchange of Thailand

Union Petrochemical Public Company Limited and its subsidiaries (“Company”) would like to inform the operating results. For the results of the 2nd quarter of 2022, ended on June 30, 2022 for information for investors and general interested people have been informed.

The performance of company as at second quarter of 2022, ending on June 30, 2022, the company has a net profit of 26.13 million baht when compared to the same period of the year 2021, which has a decrease of 80.65 million baht in net profit. 54.52 million baht, or an increase of 67.60%, with the following significant changes:

1. Revenue from sales in the second quarter of 2022 was 1,710.05 million baht compared to the same period of the year 2021, which has sales revenue of 1,453.72 million baht, an increase of 256.33 million baht or equivalent to 17.63% is an increase from selling products in the general chemical group. and the average selling price in the market has increased
2. The cost of sales for the second quarter of 2022 was 1,531.63 million baht compared to the same period of the year 2021, with cost of sales of 1,216.62 million baht, an increase of 315.02 million baht or 25.89 percent because the price of oil has increased and the depreciation of the baht resulting in the average cost of general chemical products increased in line with revenue.
3. Selling expenses in the second quarter of 2022 amounted to 47.17 million baht, comparing the same period of 2021, selling expenses amounted to 43.64 million baht, an increase of 3.52 million baht or equivalent to 8.07% and administrative expenses in the second quarter of 2022 amounting to 98.98 million baht compared to the same period of 2021, selling expenses amounted to 92.57 million baht increased by 6.41 million baht or 6.92%, which increased expenses correlated with increased income and the price per unit increased from the price of oil.

Please be informed accordingly.

Yours sincerely

(Mr. Perapol Suwannapasri)

Managing Director