



CSP 011/2022

August 15, 2022

Subject : Management Discussion and Analysis for the three-months period ended June 30, 2022

To : President
The Stock Exchange of Thailand

CSP Steel Center Public Company Limited would like to clarify the operating results for the three-months period ended June 30, 2022. The company had net loss of Baht 9.75 million. The last year's had net profit of Baht 88.01 million results to net profit decreased by Baht 97.76 million due to the following reasons:

1. Revenue

Total revenue was Baht 873.13 million increase of Baht 293.95 million from the previous year or 50.75% by the following main reasons:

Revenue from sales amount of Baht 872.94 million increased by Baht 293.77 million or 50.72% due to the average selling price of the period increased by 16.69%, caused by the market price of steel has increased steadily and sales volume increased by 29.16% when compared to the previous year.

2. Expenses

Total expenses were Baht 883.46 million increase of Baht 415.32 million from the previous year or 88.72%. The main reasons were:

- 2.1 Cost of goods sold was Baht 836.05 million increased from last year Baht 405.22 million or 94.05% due to increasing in sales volume. In the second quarter of 2022, the company recorded an allowance for loss from product value reduction in the amount of Baht 49.72 million because the selling price after the end of the period declined according to the market conditions.
- 2.2 Administrative expenses amounted to Baht 27.62 Million, increased by Baht 4.55 Million or 19.73% compared to the previous year due to the recognition of loss from the write off machinery. As a result, administrative expenses are increased.



บริษัท ซีเอสพี สตีลเซ็นเตอร์ จำกัด (มหาชน)
CSP STEEL CENTER PUBLIC COMPANY LIMITED

- 2.3 Financial costs Baht 7.98 million increasing of Baht 1.03 million from the same period of last year or 14.75% due to increasing of short-term loans from financial institutions, which the company has borrowed for purchasing goods and raw materials, including working capital of the company.

Please be informed accordingly,

Yours faithfully

(Mr. Weerasak Chaisupat)
Managing Director