



No. SAM-010 / 2022

August 15, 2022

Re : The Management's Discussion and Analysis on the Company's Operating Results based on the Financial Statements for the Quarter 2/2022.

The Stock Exchange of Thailand

Samchai Steel Industries, Pcl. ("The company") would like to clarify on the operation

1. The Company had revenue from sales of 1,092.84 million baht, an increase of 238.37 million baht or 27.90 percent from the previous year due to more customers ordering products from the company, because customers have confidence in the reputation of the company In addition, the steel price in the world market has increased but not much compared to the previous quarter.

2. Cost of sales amounted to 999.29 million baht, an increase of 258.13 million baht or 34.83% from the previous year, in line with higher sales.

3. As a result of item 2, the Company had gross profit of 92.00 million baht, a decrease of 47.65 million baht from the previous year or 34.12%. Selling and administrative expenses amounted to 27.31 million baht, a 4.17 million baht decrease from the previous year. or 13.25 percent, which is in line with the company's management policy that wants to reduce expenses and increase revenue for maximum profit.

4. Finance costs amounted to 9.12 million baht, a decrease of 0.27 million baht from the previous year or 2.88% due to the shorter use of each credit line.

5. From the above reasons, the company It has operating results with a net profit for the second quarter of 2022 in the amount of 40.72 million baht, a decrease of 29.76 million baht from before.

Yours sincerely,

(Mr. Varoonchai Leekanchanakorn)

Managing Director