

## META-MAI.014/2022

August 15, 2022

Subject Report for the overall operation of the Company as of June 30, 2022

# To The Committee and Manager of The Stock Exchange of Thailand

According to the resolution of the Board of Directors Meeting of Meta Corporation Public Co., Ltd. ("the Company") No. 04/2022 held on August 15, 2022, the meeting approved the separate and consolidated financial statement as of June 30, 2022, which the net loss is totaling the amount of THB 14.77 million which the net loss decreased in the amount of THB 40.18 million or 73% when compared with the financial statement as of June 30, 2021.

The Company would like to report the operating results compared to the period ended June 30, 2021 due to the following reasons:

### **Three-Month Period**

Descriptions	30-JUN-22		30-JUN-21		In(de)creased for the period	
	Amount	Proportion (%)	Amount	Proportion (%)	Amount	%
	(Thousand	of revenues	(Thousand	of revenues	(Thousand	
	Baht)		Baht)		Baht)	
Revenues from building engineering system and construction	3,492	41%	451	100%	3,041	674%
Revenues from loan services	5,001	59%	-	-	5,001	100%
Total revenues from operations	8,493	100%	451	100%	8,042	1,783%
<u>Less</u> Costs from building engineering system and construction	3,326	95%	332	74%	2,994	902%
<u>Less</u> Costs from loan services	508	10%	-	-	508	100%
Total costs from operations	3,834	45%	332	74%	3,502	1,055%
Gross profit from operations	4,659	55%	119	26%	4,540	3,815%
Add Interest income	449	5%	-	-	449	100%
Add Other income	28,145	331%	1,176	261%	26,969	2,293%
<u>Less</u> General and administrative expenses	(25,973)	(306)%	(23,229)	(5,151)%	(2,744)	12%
Add Reversal of allowance for expected credit losses /	1,444	17%	(123)	(27)%	1,567	(1,274)%
<u>Less</u> llowance for expected credit losses						
Less Finance costs	(5,914)	(70)%	(11,853)	(2,628)%	5,939	(50)%
Less Income tax (income) expense	(301)	(4)%	11	2%	(312)	(2,836)%
Add Other items	3,338	39%	4,531	1,005%	(1,193)	(26)%
Profit (loss) for the period	5,847	69%	(29,368)	(6,512)%	35,215	(120)%



Comparing the profit (loss) from operation as at June 30, 2022, and June 30, 2021, for the three-month period (for the 2nd quarter), the Company had a decrease in a net loss of THB 35.22 million or 120% due to the materiality causes as follows:

- 1. An increase in gross profit from operations of Baht 4.54 million or 3,815% due to the following main reasons:
- An increase in construction revenue for the solar power plant project in Minbu, Myanmar, Phase 2, which can start operating in the 4th quarter of 2021 and continues to the present (working on site improvement, soil filling and site preparation for Phase 2). As a result, in the second quarter of 2022, the Company has revenue from construction in phase 2 of Baht 3.49 million.
- The increase in interest income from loans to customers was derived from the new credit services segment that commenced operations in October 2021. The Company's revenue from the said segment increased to Baht 5.00 million.
- 2. The increase in other income was Baht 26.97 million or 2,293%, mainly due to the increase in other income arising from the increase in the proportion of the capital increase in an associated company. The other income is derived from the acquisition of capital increase shares under the joint venture agreement in order to maintain the original 12% stake and the counterparty must pay for the shares from the increase instead of the Company. Overall, it was found that in 2<sup>nd</sup> quarter of 2022, the said associated company increased its registered capital and as a result, the Company had other income according to the agreement, which remained in the same proportion of investment as high as Baht 25.30 million. While in the same quarter of the previous year, the said associated company did not increase its capital in any way. As a result, the overall other income of the business increased from the previous year according to such proportion.
- 3. An increase in administrative and general expenses of Baht 2.74 million or 12%, the overall increase was due to the administrative expenses of the loan service segment. (New segments that started operations in late 2021 as mentioned above).
- 4. An increase in the reversal of the expected credit loss amounted to Baht 1.57 million or 1,274%. The said transaction was caused by the management of the loan service segment. It was found that the loans released in 2022, as a whole, the loan receivables were paid on a more direct basis than the previous year.
- Finance costs decreased by Baht 5.94 million or 50% due to the Company's overall financial debt ratio
  decreased compared to the same quarter of the previous year. As a result, the financial cost was reduced by such
  amount.



#### The explanations of the significant balance of asset

- 1. For the receivables balance from the Solar Power Plant Projects, Minbu, Myanmar, Phase 1 it was found that the Company had net outstanding balance (trade receivables and unbilled receivables less advances received for construction) as of June 30 2022, and December 31, 2021, totaling USD 42.9 million or equivalent to Baht 1,512.8 million and USD 42.9 million or equivalent to Baht 1,432.3 million, respectively. According to the construction contract in Phase 1, the Company must deliver the work and receive certification from the lender's technical advisor in terms of performance testing (Performance Ratio Test or PR Test) to meet the requirements before the Company be able to collect the payment from the client (GEPM). Later after the COVID-19 event, the term of payment is divided into two new payment periods. Starting from February 29, 2020, to March 29, 2020, considered as the first payment period and start counting again after April 17, 2022, or as the government of Myanmar announced the closure of entry-exit until April 16, 2022). Counting the second period of repayment starting from the China Subcontractor has issued a travel notice letter to initiate corrections and PR Test on June 15, 2022. Therefore, the repayment period will begin from such date and the GEPM debtor will be due on September 12, 2022.
- Trade receivables from the Solar Power Plant Project in Biliran, Philippines, as of June 30, 2022, and December 31, 2021, totaling USD 16.03 million, or equivalent to Baht 565.87 million and Baht 535.78 million, respectively. In 2020, the project owner gives an opportunity for Vintage EPC to have the opportunity to jointly invest with a group of new investors. The Board of Directors of Vintage EPC has considered that the project is attractive for investment and can create many business opportunities, therefore, appointed representatives of Vintage EPC Company Limited to attend the meeting with counterparties ("EPGEN"/"Buyer") and new investors who are interested in investing in a 25.6 megawatt Solar Power Plant Project in Billiran, Philippines. At the aforementioned meeting, all three parties have already signed a Memorandum of Understanding for participating in the investment in the said project and allowing each party to study the project and extend the period of debt collection due to the process of considering due diligence in considering the conversion of debtors to equity by extending the period to study the project until December 31, 2021. Later, it found that at the Board of Directors' Meeting No. 2/2021 on February 25, 2021, the management presented to the meeting that the Company has appointed another independent financial advisor approved by the Securities and Exchange Commission (SEC) and such independent financial advisor has knowledge and expertise in the solar power project business to perform the project valuation and as an investment advisor in the project again (this is the second valuation of the project), which the financial advisor has preliminarily assessed EPGEN's share value and found that EPGEN's share value is USD 28.2 - 29.8 million. The Board of Directors' meeting,



therefore, approved authorizing the Chief Executive Officer to appoint a legal advisor to negotiate for coinvestment with the BEC group and continue investing in the said project. At present, it was found that the
Board of Directors Meeting No. 15/2021, held on December 22, 2021, resolved to extend the period of the
Memorandum of Understanding (the Amended MOU) between Vintage EPC Company Limited ("the
Subsidiary"), Basic Energy Corporation ("BEC") and E&P Green Energy Inc. ("EPGEN") will expire on
December 31, 2022 due to the situation of the COVID-19 epidemic that continues to spread and suspension of
cross-country travel. As a result, teams such as financial advisors (FA) appointed by the company to help
coordinate the investment in such projects, including the company's management team, are unable to travel to
the Birilan project. There is a limitation in meeting to negotiate the details of the project together with all 3
parties. Therefore, the management and the other two parties agreed that the period of the MOU should be
extended. (the Amended MOU) for 1 year in order to complete the structure and form of investment in the
project.

On January 31, 2022, Vintage EPC Company Limited ("the Subsidiary"), Basic Energy Corporation ("BEC") and E&P Green Energy Inc. ("EPGEN") completely signed a renewal of the Memorandum of Understanding (the Amended MOU) extended until December 31, 2022.

3. Deposits for investment in the energy business, as of June 30, 2022, and December 31, 2021, totaling JPY 1,741.05 million, or equivalent to Baht 450.43 million and Baht 506.02 million, respectively, as the deposit for the feasibility of a solar power plant project, biomass power plant with the total capacity of 100.0 megawatts consisted of 1) The Saga Project with a capacity of 50 MW in Saga City, Japan 2) the Saga Project with a capacity of 25 MW in Saga City, Japan, and 3) the Wakayama Project with a capacity of 25 MW in Wakayama City, Japan.

The Board of Directors Meeting No. 15/2021, dated December 22, 2021, reported that the management has considered the investment method from 3 investment plans, consisting of 1. Direct invest in Innocent, or 2. Direct investment in such projects, or 3. Preparing Management Service Agreement with Innocent as presented by JETRO, which is a consultant for investment in Japan.

In this regard, the Company's Board of Directors has considered and appointed Nishimura & Asahi as legal advisors and supervises the legal and related contracts for the investment in the Karatsu Biomass Power Plant (Saga 50 MW) project. And the legal advisors (Nishimura & Asahi) advise that the Company should consider investing in the GK-TK Structure, where the deposit is Baht 506.0 million with the counterparty, which can be divided into 3 projects: 1) Saga 50 MW 2) Saga 25 MW and 3) Wakayama 25 MW. Currently, the Company is



collecting information and relevant legal requirements, including details of the return on such investment models, and in order to comply with the compilation of information on considering new investment guidelines, the Company should extend the period of the MOU until December 31, 2022 and on January 4, 2022, Vintage Holding Japan Company Limited and the contracting parties have agreed to enter into a Memorandum of Understanding to extend the project development period until December 2022.

On February 16, 2022, Vintage Holding Japan Company Limited and the counterparties entered into a collateral agreement in respect of project deposits, whereby the parties pledged securities, namely the concession in the Saga 25 MW and Wakayama 25 MW projects to secure the deposit in the said project. The management has appointed another independent financial advisor who is approved by the SEC and who has expertise in the electric power project business to assess the value of such collateral. It was found that the appraised collateral value was approximately JPY 2,053.6 million, which covered the entire amount of the company's deposits placed for investment purposes which is JPY 1,741.1 million.



## **Six-Month Period**

Descriptions	30-JUN-22		30-JUN-21		In(de)creased for the period	
	Amount	Proportion (%)	Amount	Proportion (%)	Amount	%
	(Thousand	of revenues	(Thousand	of revenues	(Thousand	
	Baht)		Baht)		Baht)	
Revenues from building engineering system and construction	18,258	66%	451	100%	17,807	3,948%
Revenues from loan services	9,292	34%	-	-	9,292	100%
Total revenues from operations	27,550	100%	451	100%	27,099	6,009%
Less Costs from building engineering system and construction	17,389	95%	332	74%	17,057	5,138%
<u>Less</u> Costs from loan services	1,041	11%	-	-	1,041	100%
Total costs from operations	18,430	67%	332	74%	18,098	5,451%
Gross profit from operations	9,120	33%	119	26%	9,001	7,564%
Add Interest income	449	2%	265	59%	184	69%
Add_Other income	35,031	127%	2,375	527%	32,656	1,375%
Less General and administrative expenses	(54,909)	(199)%	(43,857)	(9,724)%	(11,052)	25%
Add Reversal of allowance for expected credit losses /	1,444	5%	(123)	(27)%	1,567	(1,274)%
<u>Less</u> llowance for expected credit losses						
Less Finance costs	(13,750)	(50)%	(22,026)	(4,884)%	8,276	(38)%
Less Income tax (income) expense	(767)	(3)%	(111)	(25)%	(656)	591%
Add Other items	8,616	31%	8,413	1,865%	203	2%
Profit (loss) for the period	(14,766)	(54)%	(54,945)	(12,183)%	40,179	(73)%

Comparing the profit (loss) from operation as of June 30, 2022, and June 30, 2021, for the six-month period, the Company had a decrease in a net loss of THB 40.18 million or 73% due to the significant causes as follows:

- The increase in gross profit from operations of Baht 9.00 million or equivalent to 7,564% was due to an
  increase in revenue from the contract for the solar power plant project in Minbu, Myanmar, Phase 2 and an
  increase in interest income from loans is income from the loan service segment as mentioned above, the amount
  of Baht 18.26 million and Baht 9.29 million, respectively.
- 2. An increase in other income of Baht 32.66 million baht or equivalent to 1,375% overall increased from:
- other income arising from an increase in the proportion of the capital increase in an associated company as mentioned above amounting to Baht 25.30 million
- other income from the loan service segment consisted of income from transfers from sales of accounts receivable, income from credit management services. and income from credit services totaling Baht 2.78 million

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CORPORATION
Meta Corporation Public Company Limited
บริษัท เมตะ คอร์ปอเรชั่น จำกัด (มหาชน)

- other income from the reversal of the accrued retention deposit of a contracting project in the country to other

income amounting to Baht 1.66 million due to such retention were accrued more than 2 years after the delivery

of the project

3. An increase in administrative and general expenses of Baht 11.05 million or 25% due to:

- employee expenses for salaries and bonuses increased by a total of Baht 2.87 million. The increase in such

expenses was in line with the expansion of the credit service business and the increase in the number of

personnel in the said segment which started operating in October 2021.

The financial advisory fee and legal advisory fee was increased to a total of Baht 1.26 million with the main

objectives to assess the company's value and to study new projects that the Company considered that it may be

interesting and have potential to grow further in the future.

- expenses for surveying and studying new projects abroad as mentioned above amounted to Baht 2.51 million

consulting fee for loan service segment (new segments that commenced operations in late 2021 as mentioned

above) amounting to Baht 2.36 million

administrative expenses of the loan service segment (new segments that started operations in late 2021 as

mentioned above) increased by Baht 4.87 million

4. An increase in the reversal of expected credit losses from the credit services segment of Baht 1.57 million as

discussed above.

5. Finance costs decreased by Baht 8.28 million or 38% due to the Company's overall financial debt ratio

decreased compared to the same quarter of the previous year. As a result, the financial cost was reduced by such

amount.

**Sincerely Yours** 

(Mr. Supasit Pokinjaruras)

**Chief Executive Officer**