



SAWAD-14/2022

15 August 2022

Subject Management Discussion and Analysis for the three-month period ended 30 June 2022

To Managing Director

The Stock Exchange of Thailand

We, Srisawad Corporation Public Company Limited (the "Company"), would like to provide an overview of the financial performance for the three-month period ended 30 June 2022 with details as per below.

As for the financial performance for the three-month period ended 30 June 2022, the Company and its subsidiaries had consolidated net profits totaling 1,138.39 million Baht. This represents a decrease of net profits for 51.49 million Baht or 4.33 percent from the 1,189.88 million Baht of net profits from the same period of the previous year. The contributing factors were as follows:

1. Factors Related to Income

1.1 Interest Income

For the three-month period ended 30 June 2022, interest income totaling 1,917.44 million Baht, compared to the interest income from same period of the prior year which totaling 1,623.95 million Baht. This represents an increase of 293.49 million Baht, or 18.07 percent. The increase was mainly due to the increase in the Accounts Receivable from 35,734.29 million Baht in Q2/2021 to 44,634.54 million Baht in Q2/2022 an increase of 24.91 percent.

1.2 Other Income

For the three-month period ended 30 June 2022, other income totaling 829.49 million Baht decreased by 1.48 million Baht or 0.18 percent that not significant change from the same period of prior year which totaling 830.45 million Baht.

2. Factors Related to Expenses

2.1. Operating Expenses

For the three-month period ended 30 June 2022, operating expenses totaling 1,117.59 million Baht increased by 324.65 million Baht or 40.95 percent from the same period of prior year which totaling 792.94 million baht due to





increase in marketing expenses and the expense related to branch expansion from 4,960 branches to 5,043 branches for support a rising number of customers as describe above.

2.2. Expected Credit Loss

For the three-month period ended 30 June 2022, expected credit loss totaling 30.91 million Baht increase accordingly to an increase in outstanding balance of loan to customer as describe above.

2.3. Funding Costs

For the three-month period ended 30 June 2022, interest expenses totaling 183.35 million Baht decreased by 26.03 million Baht or 12.43 percent from the prior year which totaling 209.38 million Baht. The decrease corresponds to the decrease in deposits during the period.

Regards,

Wanaporn Pornkitipong

(Wanaporn Pornkitipong)

Director of Finance and Accounting

