



บริษัท บางสะพานบาร์มิล จำกัด (มหาชน)
BANGSAPHAN BARMILL PUBLIC COMPANY LIMITED

สำนักงานกรุงเทพฯ : ชั้น 8 อาคารประภาวิทย์ 28/1 ถนนสุรศักดิ์ แขวงสีลม เขตบางรัก กทม. 10500 ทะเบียนเลขที่ บมจ. 0107547000702
Bangkok Office : 8th Floor Prapawit Bldg., 28/1 Surasak Rd., Silom, Bangrak, Bangkok 10500 Thailand
Tel. (66-2) 630-0590-5 (6 Lines) Fax. (66-2) 236-6996 E-mail : bsbmbkk@bsbm.co.th

BSBM2022/017

7 November 2022

Subject: Management explanation and analysis for the Quarter ended 30 September 2022

To: President of the Stock Exchange of Thailand

The Company would like to disclose the Financial Statements (reviewed) for the quarter ended 30 September 2022 with management explanation as following.

Income Statements Analysis, Comparison of Q3 of 2022 VS Q3 of 2021

Revenue from sales in Q3 of 2022 was at Baht 193.5 million, decreased by 22.4% from the sales in Q3 of 2021 of Baht 249.4 million due to the decrease in sales volume from MT 10,232 in Q3 of 2021 to MT 8,343 in Q3 of 2022 or decreased by 18%. Moreover, the average selling price has decreased from Baht 24,370 per MT in Q3 of 2021 to Baht 23,190 per MT in Q3 this year or decreased by 5%. The selling price of rebar continued to decline throughout Q3 of 2022, in line with the market mechanism and the trend of world steel prices.

In Q3 of 2022, the Company set up a reserve for reducing the price of inventories of Baht 4.2 million, which was included in cost of sales, resulting in a gross loss of Baht 3.6 million. Excluding such items, the company would have a gross profit of Baht 0.6 million, or 0.3% of sales, which decreased from the same quarter of the previous year that had gross profit of Baht 23.2 million or 9.3% of sales, as a result of lower selling prices. While the cost of the main raw material - billet is a high-priced raw material in stock.

The selling expenses in Q3 of 2022 and 2021 were at Baht 2.9 million and Baht 2.1 million respectively. Most of the selling expenses are freight charges. In Q3 of 2021, it was quite a large amount of sales excluding transportation. Therefore, the cost of freight was relatively less. In addition, in 2022 the cost of freight has been increased by more than 10%, resulting in selling expenses in Q3 of 2022 higher Q3 of 2021. Most of the administrative expenses were employee expenses amounting to Baht 6.4 million and Baht 5.9 million in Q3 of 2022 and 2021, respectively.

In Q3 of 2022, the Company had the factory expenses incurred during the shutdown of Baht 6.2 million, which the Company ceased production in July 2022, while Q3 of 2021 was Baht 14.1 Million from the cessation of production in July and September 2021. The main reason of the temporary suspension of production is the volatility of steel prices in the world market. The customer therefore delayed the purchase order to see the steel price situation lead to the company temporarily stop the production.

As a result, In Q3 of 2022 the Company had the net loss of Baht 14.9 million, while Q3 of 2021 the net profit of Baht 1.4 million. For the nine-month ended 30 September 2022, the Company had the net profit of Baht 12.6 million, 81.1% decreased from the net profit of Baht 66.6 million in the same period of last year.



บริษัท บางสะพานบาร์มิล จำกัด (มหาชน)
BANGSAPHAN BARMILL PUBLIC COMPANY LIMITED

สำนักงานกรุงเทพฯ : ชั้น 8 อาคารประภาวิทย์ 28/1 ถนนสุรศักดิ์ แขวงสีลม เขตบางรัก กทม. 10500 ทะเบียนเลขที่ บมจ. 0107547000702
Bangkok Office : 8th Floor Prapawit Bldg., 28/1 Surasak Rd., Silom, Bangrak, Bangkok 10500 Thailand
Tel. (66-2) 630-0590-5 (6 Lines) Fax. (66-2) 236-6996 E-mail : bsbmbkk@bsbm.co.th

Analysis of Statement of Financial Position, for the Quarter Ended 30 September 2022

As at 30 September 2022, the Company's total assets, Baht 1,917.5 million, were decreased from total assets of Baht 1,969.7 million at the end of 2021 with a decrease in cash balance from purchasing raw materials.

Total liabilities as at 30 September 2022, Baht 41.1 million, were decreased from those of Baht 83.4 million at end of 2021. The major decrease came from the decrease in Trade Payable. Meanwhile, shareholders' equity as of 30 September, 2022 was equal to Baht 1,876.5 million, an decrease from the end of 2021, which was Baht 1,886.3 million from the interim dividend payment Baht 22.4 million in Q3 of 2022.

The Company's liquidity ratio (Current Assets / Current Liabilities) as at 30 September 2022 was still high at 41 times, comparing to 17 times at the end of 2021. The increase in this ratio was due to the decrease in Current Liabilities in this year.

Moreover, the Company's debt-to-equity ratios as at 30 September 2022 and 31 December 2021 were still low at 0.02 and 0.04 time, respectively. These were due to the decrease in Current Liabilities.

Yours sincerely,

(Mr. Surakit Thantananont)
Deputy Managing Director