



ARIP PUBLIC COMPANY LIMITED

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Ref. ARIP 334/2022

8 November 2022

Subject: Management Discussion and Analysis for the 3rd Quarter of Y2022

Attention: Director and Manager
The Stock Exchange of Thailand

ARIP Public Company Limited submits herewith the financial statements for the 3rd Quarter of Y2022 as of September 30, 2022 which was reviewed by certified public accountant. The Company would like to report the operating results as follows:

The Company has total revenue of 46.84 million baht and the net profit of 2.52 million baht compared to the same quarter in the year 2021 with the revenue of 21.58 million baht and the net loss of 1.91 million baht.

The Company's revenue increased from the previous year by 25.26 million baht or 117.05% due to Commart Event, PR Agency's income and organizing event for client, which in Q3 Y2021, we did not have such income due to the Government's lockdown announcement.

The total cost of this quarter was 32.76 million baht, an increase of 19.82 million baht from the previous year, or 153.04%, which is corresponding to the increase revenue. As a result, the gross profit of the Company was 14.08 million baht, increased from the previous year by 5.53 million baht or 64.64%.

The Company had selling and administrative expenses of 10.95 million baht, a decrease of 0.07 million baht or -0.64% from the previous year. The Company operating result had net profit 2.52 million baht increase from the previous year 4.43 million baht.

Yours faithfully,

Mr. Boonlerd Narathai
Director and Chief Executive Officer