



9 November 2022

Subject: Clarification on the difference of the profit (loss) from the same period of the previous year
To: Director
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the business operating results of the Company and its subsidiaries for the three-month period ended 30 September 2022, the Company and its subsidiaries had profit for this period of THB 74.4 million, decreasing from the same period of the previous year by THB 0.8 million. Such result represents the difference of the Company and its subsidiaries' business operational results for this period from the same period of the previous year of more than 20 percent. Key changing items are as follows:

1. Net revenue from sales and services in the period was THB 1,279.2 million, net increasing from the same period of the previous year by THB 222.6 million or 20.96 percent, consisting of;
 - Domestic sales were THB 783.0 million, net increasing from the same period of the previous year by THB 42.0 million due to an increase in revenue from consumer product distribution business by THB 35.0 million, food production business by THB 6.0 million and cold storage warehouse and service business by THB 1.0 million.
 - International sales were THB 496.0 million, increasing from the same period of the previous year by THB 180.0 million. Such increase was mainly from food production business of THB 182.0 million and product distribution business decreased by THB 2.0 million.
 - Gross profit margin was at 28.88 percent, close to the same period of the previous year of 28.80 percent, mainly from the production cost management.
2. Other revenue amounted to THB 4.9 million, decreased by THB 0.4 million from the same period of the previous year.
3. Distribution costs in the period amounted to THB 156.1 million, increasing from the same period of the previous year by THB 58.5 million, from an overseas advertising expense in the People's Republic of China of THB 30.9 million, domestic sales promotion expense of THB 24.5 million and expense for an opening of MiVana Coffee, Baan Sathon.
4. Administrative expenses in the period amounted to THB 106.0 million, decreasing from the same period of the previous year by THB 0.9 million.



บริษัท พรีเมียร์ มาร์เก็ตติ้ง จำกัด (มหาชน)
PREMIER MARKETING PUBLIC COMPANY LIMITED

5. In the period, the Company and its subsidiaries recognized unrealized gains (losses) from fair value measurement of financial assets as losses, when compared to the market value (mark to market), of THB 12.8 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

Mrs. Pensri Dettingeng

Authorized Person

Premier Marketing Public Company Limited

