



บริษัท ธนบุรี เมดิคอล เซ็นเตอร์ จำกัด(มหาชน)
Thonburi Medical Centre Public Company Limited

No. KDH.014/2022

November 9, 2022

Subject: Management Discussion and Analysis for Q3/2022
Attention: President of the Stock Exchange of Thailand
CC: The Securities and Exchange Commission

According to Thonburi Medical Centre Public Company Limited has submitted Financial Statements for Q3/2022 ended September 30, 2022 which were reviewed by the Independent Auditor and the Audit Committee. The company would like to report the operating results as follows:

Operating results for the three-month period ended September 30, 2022 (Q3/2022):-

In Q3/2022, net profit amounted to Baht 32.5 million, increasing Baht 17.2 million or 112.1 percent from the same period of previous year which had net profit Baht 15.3 million with mainly these followings:-

Revenue : Total revenue of Q3/2022 increased from Q3/2021 with the amount Baht 109.7 million from

1. Increment from outpatient revenue, Baht 10.8 million or 10.8 percent and inpatient revenue increased Bath 94.7 million or 104.9 percent since Orthopedic and Check up program increased. In addition, Cosmetic surgery especially Gastric sleeve for weight loss surgery made revenues increased Baht 89.1 million both in Thai and foreign patients because of down Covid-19 pandemic.

Expenses : Total expenses increased from Q3/2021 with the amount Baht 88.1 million from

1. Increasing from cost of hospital operations Bath 44.6 million, 32.9% since doctor and medical supplies increased in line with income including medicine, protective vaccine and personnel fee also.
2. Increment from administrative expenses Baht 43.5 million or 114.5% in resulting from
 - 2.1 Referral fee increased Baht 33.5 million according to a number of patients increased.
 - 2.2 Marketing and publication fee increased Baht 1.4 million to promote new products and drive any after Covid-19 pandemic become better.

Please be informed accordingly.

Yours Sincerely,

(Mr. Nivat Jeegungwal)

Authorized to sign on behalf of the company
Thonburi Medical Centre Public Company Limited