



บริษัท ฟลอยด์ จำกัด (มหาชน)

FLOYD Public Company Limited

31/4 หมู่ 2 ซอยวัดส้มเกลี้ยง ถนนกาญจนาภิเษก ตำบลบางแม่นาง อำเภอบางใหญ่ จังหวัดนนทบุรี

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FLOYD/MAI/013/2565

9 November 2022

Subject: Management's Discussion of Financial Results for the third quarter ended September 30, 2022

Dear President

The Stock Exchange of Thailand,

Floyd Public Company Limited ("the Company") would like to explain the operating result for the third quarter of 2022 (ending 30 September 2022) compared to the same period of the previous year. The details are as follows:

Unit: Million Baht	3 Month periods ending		Change Amount	
	30 September 2022	30 September 2021	Increasing (Decreasing)	%
Revenues from services	142.12	106.07	36.05	33.99
Other income	(0.54)	0.55	(1.09)	(198.18)
Finance income	0.06	0.04	0.02	50.00
Loss on revaluation of investments	(1.33)	(0.48)	0.85	177.08
<b>Total revenues</b>	<b>140.31</b>	<b>106.18</b>	<b>34.13</b>	<b>32.14</b>
Cost of services	95.75	91.42	4.33	4.74
Administrative expenses, finance cost, and taxes	18.07	12.52	5.55	44.33
<b>Net profit for the period</b>	<b>26.49</b>	<b>2.24</b>	<b>24.25</b>	<b>1082.59</b>

In the third quarter of 2022, the company's net profit was 26.49 Million Baht, an increase of 24.25 Million Baht or a 1082.59% year-on-year (YoY) increase.

#### 1. Revenue from services

The Company's revenues from services was 142.12 Million Baht, an increase of 36.05 Million Baht from 106.07 Million or a 33.99% YoY. The significant revenues change consists of increased revenue from low-rise projects, office building and data center projects, and from the spread of the COVID-19 virus in Thailand has begun to improve. Entrepreneurs, who delay the launch of new projects in the first half of the year, have launched projects in this quarter.

#### 2. Cost of service

Cost of services was 95.75 Million Baht, an increase of 4.33 Million Baht from 91.42 Million Baht or 4.74% YoY, corresponding to the increase in revenue from services.

Please be informed accordingly.

Yours sincerely,

Floyd Public Company Limited

(Mr. Thosaporn Jittawera)

Managing Director

