



Sanko Diecasting (Thailand) Public Company Limited. บริษัท ชงโกะ ไดคาสติง (ประเทศไทย) จำกัด(มหาชน)

Factory :Rojana Industrial Park Rayong , 3/14 Moo 2, T. Nongbua A. BankhaiRayong 21120 Tel : 033010701-05 Fax : 033010706

Ref. Tor Lor. 00111/65

November 10, 2022

Subject: Operation Report for the 3<sup>rd</sup> quarter ended of September 30, 2022

Attn: Managing Director of the Stock Exchange of Thailand

We, Sanko Diecasting (Thailand) Public Company Limited, hereby deliver the annual report of operating result of the Company for the 3<sup>rd</sup> quarter which was ended on September 30, 2022 as follows.

Overview of the company's operating results for the 3<sup>rd</sup> quarter which was ended on September 30, 2022 compared to the 3<sup>rd</sup> quarter which was ended on September 30, 2021, there are significant matters which can be summarized as follows.

	3 <sup>rd</sup> Quarter 2022	3 <sup>rd</sup> Quarter 2021	Plus (Minus) (%)
Sales Revenue	187,658	156,437	+19.96%
Cost of Sales	159,267	133,576	+19.23%
Gross Profit	28,391	22,861	+24.18%
Selling & Admin Exp.	18,413	19,566	-5.89%
Operating Profit	11,565	5,510	+109.89%
Net Profit	11,217	4,204	+166.82%

#### Performance analysis description

In the 3<sup>rd</sup> quarter which was ended on September 30, 2022. The Company had a net profit of 11.217 million baht, an increase from the previous year of 7.013 million baht or 166.82%, with the following main factors:

1. Increased sales revenue from the previous year about for 19.96% due to the company's sales increase from new customer and existing customer increased order volume from 2nd Quarter of the year 2022 and last year, as well as revenue from mold sales increased also.



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2. Decrease in cost of raw material prices during the 3<sup>rd</sup> quarter of year 2022 and compared to the 2<sup>nd</sup> quarter of year 2022, the average purchase price of raw materials per quarter decreased by 11.11%.

### Conclusion

Based on the operating results in this quarter increased from the previous year which was caused by the main factors above, the Company continues to improve quality and service including marketing strategies and continually research and develop new products to increase customer base and future sales volumr. In terms of production cost, the company will increase production efficiency in full capacity and manage production resources for maximum efficiency.

Please be informed accordingly.

Kind Regards,

(Mr. Rattawat Suksaichol)

Chief Executive Officer