

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the third quarter and the nine-month period ended 30 September 2022
(Reviewed Financial Statements)

Thanachart Capital Public Company Limited

Tel: 0 2217 8000, 0 2613 6000

Fax: 0 2217 8312

Website: www.thanachart.co.th

Investor Relations

Email: tcap_ir@thanachart.co.th

Tel: 0 2613 6007

THANACHART CAPITAL PUBLIC COMPANY LIMITED AND ITS SUBSIDIARIES

Management's Discussion and Analysis (Reviewed Financial Statements)

Economics Outlook and Commercial Banking Industry

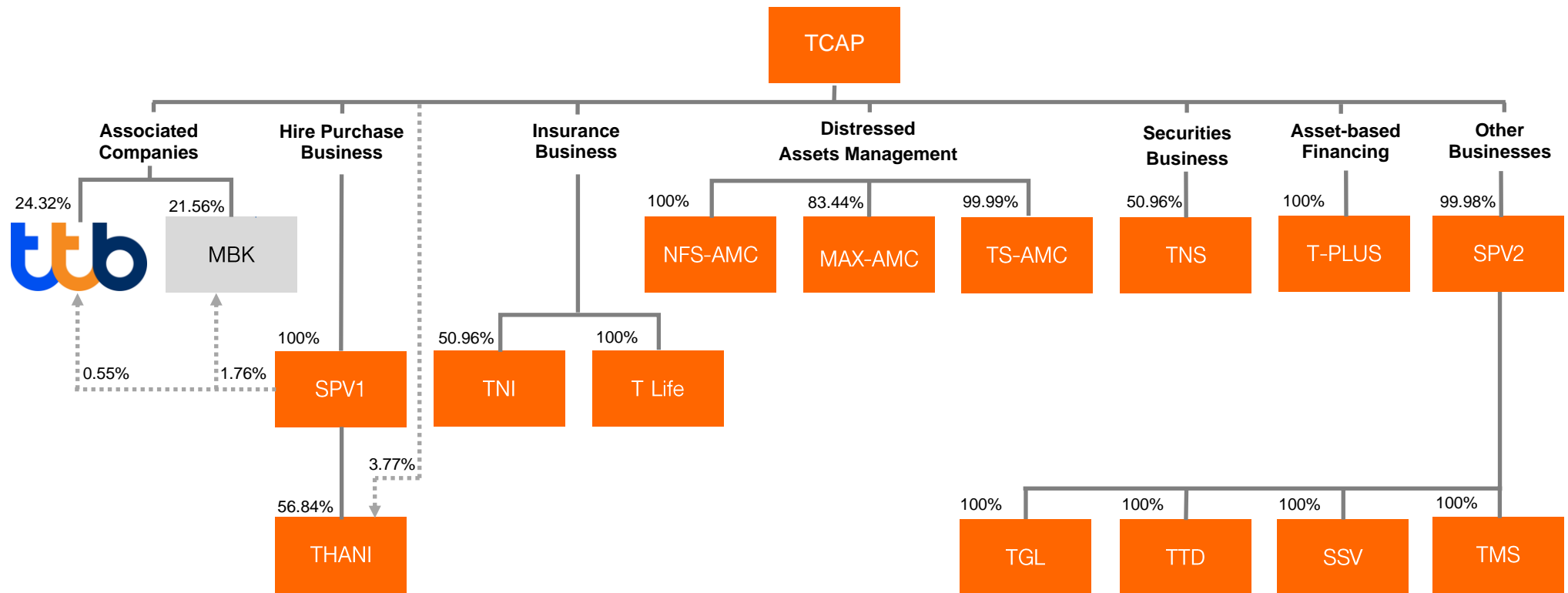
The Thai economy in the third quarter of 2022 was likely to continue growing, compared to the previous quarter's growth of 2.5 percent. This was mainly due to the growth of the tourism sector in line with the increase in the number of foreign tourists which not only stimulated the recovery of economic activities but also resulted in the improvements in the private sector's consumption. On the other hand, the cost of living was on the rise in line with fresh food and energy prices which remained relatively high. The situation continued to place pressure on the recovery of the private sector's consumption. In the meantime, private investment was expected to expand as the shortage of production spare parts became less of an issue. On the other hand, export was expected to slow down in line with decreasing demand from trade counterpart countries. However, Thailand's economic growth was still faced with the risk of an expected global economic slowdown, the inflation rate which remained high and the weaker Thai baht. As a result, the Monetary Policy Committee of the Bank of Thailand decided to raise the policy rate two times in the past third quarter, by 25 basis points each time. As a result, the policy rate increased from 0.50 percent to 1.00 percent which was at the level suitable for a sustainable economic growth in the long run.

Loans of Thai commercial banks in the third quarter of 2022 expanded slightly, when compared to the previous quarter. This was mainly attributable to expansion of mortgages. On the other hand, deposits of commercial banks decreased. As regards non-performing loans, NPLs decreased when compared to the previous quarter, due to continuous economic recovery. Meanwhile, commercial banks' loan loss reserve was at a relatively high level which was sufficient for accommodating credit risk which might arise in the future.

Key Events Occurred before the Announcement of Nine-month Period of 2022 Financial Statements

1. On 25 February 2022, the Company's Board of Directors had a resolution approving the Company to decrease its paid-up capital from the treasury stock project in the amount of 19,467,000 shares, valued at 1,000 million baht which was over 3-year period from the repurchased date but were not resold. The Company has decreased its paid-up capital in the amount of 194,670,000 baht and registered the capital reduction with the Ministry of Commerce on 8 March 2022. As a result, the Company's issued and paid-up capital decreased from 11,651,297,030 baht to 11,456,627,030 baht.
2. On 6 May 2022, the Company made the interim dividend payments to the Company's shareholders at the rate of 1.80 baht per share or 1,888 million baht in total. Later, on 28 October 2022, the Company made the interim dividend payments to the Company's shareholders at the rate of 1.20 baht per share or 1,258 million baht in total.
3. On 6 July 2022, MBK Life Assurance Public Company Limited, a subsidiary company, has registered its name change to T Life Assurance Public Company Limited. In this regard, the policyholders still receive the same rights and benefits in all respects.
4. During the nine-month period of 2022, the Company's subsidiary has been purchasing additional shares of Ratchthani Leasing Public Company Limited, resulting in the increase in total shareholding to 60.61 percent. In addition, the Company has purchased additional ordinary shares of TMBThanachart Bank Public Company Limited, resulting in the total shareholding increased to 24.87 percent.
5. On 27 October 2022, the Company has increased its investments in Thanachart Insurance Public Company Limited and Thanachart Securities Public Company Limited. As a result, the shareholding proportions in both companies have increased from 50.96 percent to 89.96 percent. These two companies are important subsidiary companies in the Thanachart Group and have been in good performance continuously.

Thanachart Group's Shareholding Structure As of 30 September 2022



Remark : TCAP = Thanachart Capital PCL., ttb = TMBThanachart Bank PCL., MBK = MBK PCL., SPV 1 = Thanachart Special Purpose Vehicle 1 Co., Ltd., THANI = Ratchthani Leasing PCL., TNI = Thanachart Insurance PCL., T Life = T Life Assurance PCL., NFS-AMC = NFS Asset Management Co., Ltd., MAX-AMC = MAX Asset management Co., Ltd., TS-AMC = TS Asset management Co., Ltd., TNS = Thanachart Securities PCL., T-PLUS = Thanachart Plus Co., Ltd., SPV2 = Thanachart Special Purpose Vehicle 2 Co., Ltd., TGL = Thanachart Group leasing Co., Ltd., TTD = Thanachart Training & Development Co., Ltd., SSV = Security Scib Services Co., Ltd., TMS = Thanachart Management and Service Co., Ltd.

Operating Results for the Third Quarter and the Nine-month Period of 2022

Performance Overview

In the third quarter of 2022, the Company and its subsidiaries' net profit according to the consolidated financial statements amounted to 1,630 million baht. This was mainly due to the operating results of the important subsidiary and associated companies as follows:

- Ratchthani Leasing Public Company Limited had a consolidated net profit of 453 million baht
- Thanachart Insurance Public Company Limited had a net profit of 137 million baht
- Thanachart Securities Public Company Limited had a net profit of 95 million baht
- Share of profit from investments accounted for under equity method – associated companies was 834 million baht
- Asset Management Companies and other subsidiaries had net profits of 218 million baht

As a result, **net profit attributable to the Company amounted to 1,326 million baht, a decrease of 446 million baht or 25.17 percent** from the previous quarter. This was mainly due to the decrease in gains on financial instruments measured at fair value through profit or loss.

Earnings per share (EPS) of the Company in the third quarter of 2022 were 1.26 baht, a decrease from 1.69 baht. Return on Average Assets (ROAA) and Return on Average Equity of the Company's shareholders (ROAE) were at 4.12 and 7.99 percent, respectively.

In the nine-month period of 2022, the Company and its subsidiaries' net profit according to the consolidated financial statements amounted to 5,142 million baht. This was mainly due to the operating results of the important subsidiary and associated companies as follows:

- Ratchthani Leasing Public Company Limited had a consolidated net profit of 1,400 million baht
- Thanachart Insurance Public Company Limited had a net profit of 529 million baht
- Thanachart Securities Public Company Limited had a net profit of 378 million baht
- Share of profit from investments accounted for under equity method – associated companies was 2,279 million baht
- Asset Management Companies and other subsidiaries had net profits of 519 million baht

As a result, **net profit attributable to the Company amounted to 4,134 million baht, an increase of 616 million baht or 17.51 percent** from the same period last year. This was mainly due to the increases in interest income from loans expansion and non-interest income from share of profit from investments accounted for under equity method, net insurance/life insurance income, and gains on financial instruments measured at fair value through profit or loss.

EPS of the Company in the nine-month period of 2022 were 3.94 baht, an increase from 3.36 baht. ROAA and ROAE were at 4.51 and 8.39 percent, respectively.

Financial Highlights

Financial Highlights

Reviewed Financial Statements	For the 3 months ended			For the 9 months ended	
	30-Sep-22	31-Jun-22	30-Sep-21	30-Sep-22	30-Sep-21
Operating Performance (Million Baht)					
Interest Income	1,182	1,108	1,073	3,337	3,036
Interest Expenses	404	356	343	1,101	1,014
Net Interest Income	778	752	730	2,236	2,022
Non-interest Income	1,925	2,469	2,009	6,208	5,960
Net Operating Income ⁽¹⁾	2,703	3,221	2,739	8,444	7,982
Other Operating Expenses	827	814	758	2,431	2,323
Expected Credit Losses	90	43	164	271	400
Profit before Tax	1,786	2,364	1,817	5,742	5,259
Income Tax	156	242	130	600	614
Profit for the Period	1,630	2,122	1,687	5,142	4,645
Net Profit Attributable to the Company	1,326	1,772	1,333	4,134	3,518
Basic Earnings per Share (Baht)	1.26	1.69	1.27	3.94	3.36
	30-Sep-22	30-Jun-22	31-Dec-21		
Financial Position (Million Baht)					
Net Loans to Customers and Accrued Interest Receivables	62,307	61,853	55,221		
Investments in Associated Companies and Joint Ventures	56,096	55,463	52,955		
Total Assets	160,272	155,460	142,735		
Debts Issued and Borrowings	46,393	43,845	34,308		
Total Liabilities	84,036	80,461	68,584		
Company's Shareholders' Equity	66,923	65,935	65,114		
Non-controlling Interests	9,313	9,064	9,027		
Total Shareholders' Equity	76,236	74,999	74,141		
	30-Sep-22	30-Jun-22	30-Sep-21	30-Sep-22	30-Sep-21
Operating Performance Ratios (Percent)					
ROAA	4.12	5.59	4.77	4.51	4.37
ROAE ⁽²⁾	7.99	10.86	8.42	8.39	7.40
	30-Sep-22	30-Jun-22	31-Dec-21		
D/E Ratio (times)	1.10	1.07	0.93		

(1) Net Operating Income = Net Interest Income + Non-interest Income

(2) ROAE is calculated from equity attributable to the Company's shareholders

Net Interest Income

Net Interest Income (Million Baht)

	3Q22	2Q22	Change		9M22	9M21	Change	
			+ / (-)	%			+ / (-)	%
Interest Income	1,182	1,108	74	6.68	3,337	3,036	301	9.91
Interbank and Money Market Items – Deposits								
at Financial Institutions	19	18	1	5.56	54	64	(10)	(15.63)
Financial Assets Measured at Fair Value								
through Profit or Loss	5	4	1	25.00	12	23	(11)	(47.83)
Investments in Debt Securities Measured at								
Amortized Cost	3	-	3	100.00	3	1	2	200.00
Investments in Debt Securities Measured at								
Fair Value through Other Comprehensive								
Income	54	32	22	68.75	108	93	15	16.13
Loans to Customers	208	188	20	10.64	558	246	312	126.83
Hire Purchase and Financial Lease	893	866	27	3.12	2,602	2,609	(7)	(0.27)
Interest Expenses	404	356	48	13.48	1,101	1,014	87	8.58
Interbank and Money Market Items - Borrowings								
from Financial Institutions	63	59	4	6.78	181	194	(13)	(6.70)
Debts Issued and Borrowings	334	290	44	15.17	898	798	100	12.53
Borrowing Cost	4	5	(1)	(20.00)	13	12	1	8.33
Others	3	2	1	50.00	9	10	(1)	(10.00)
Net Interest Income	778	752	26	3.46	2,236	2,022	214	10.58

In the third quarter of 2022, the Company and its subsidiaries had 778 million baht in net interest income, an increase of 26 million baht or 3.46 percent from the previous quarter. Interest income was 1,182 million baht, an increase of 74 million baht or 6.68 percent. This was mainly due to the increases in interest income on loans and interest income on hire purchase as asset-based financing and hire purchase loans increased. Also, the interest income increased from interest income on investments in debt securities, due to the increase in investments in debentures. Meanwhile, interest expenses were 404 million baht, an increase of 48 million baht or 13.48 percent from the previous quarter. This was due to the increase in the amount of debt issued and borrowings to support business growth.

For the nine-month period of 2022, the Company and its subsidiaries had 2,236 million baht in net interest income, an increase of 214 million baht or 10.58 percent from the same period last year. Interest income was 3,337 million baht, an increase of 301 million baht or 9.91 percent, due to the increases in asset-based financing and margin loans. Interest expenses were 1,101 million baht, an increase of 87 million baht or 8.58 percent from the increase in debt issued and borrowings outstanding to support business growth.

Non-interest Income

Non-interest Income (Million Baht)

	3Q22	2Q22	Change		9M22	9M21	Change	
			+ / (-)	%			+ / (-)	%
Net Fees and Service Income	289	267	22	8.24	901	1,067	(166)	(15.56)
Total Operating Income	1,636	2,202	(566)	(25.70)	5,307	4,893	414	8.46
Gains on Financial Instruments								
Measured at Fair Value through Profit or Loss	(62)	400	(462)	(115.50)	374	274	100	36.50
Gains on Investments	6	2	4	200.00	9	2	7	350.00
Share of Profit from Investments Accounted for under Equity Method	834	860	(26)	(3.02)	2,279	1,501	778	51.83
Gains on Property Foreclosed and Other Assets	69	29	40	137.93	98	537	(439)	(81.75)
Net Insurance / Life Insurance Income	552	762	(210)	(27.56)	2,017	1,927	90	4.67
Dividend Income	41	47	(6)	(12.77)	123	133	(10)	(7.52)
Other Income	196	102	94	92.16	407	519	(112)	(21.58)
Total Non-interest Income	1,925	2,469	(544)	(22.03)	6,208	5,960	248	4.16

In the third quarter of 2022, non-interest income of the Company and its subsidiaries amounted to 1,925 million baht, a decrease of 544 million baht or 22.03 percent from the previous quarter. This was mainly due to the following:

- Net fees and service income amounted to 289 million baht, an increase of 22 million baht or 8.24 percent. This was mainly due to the share arrangement fees of the subsidiary company.
- Other operating income amounted to 1,636 million baht, a decrease of 566 million baht or 25.70 percent. This was mainly due to the decrease in gains on financial instruments measured at fair value through profit or loss which was in line with the market condition and the decrease in net insurance/life insurance income as reserve under the GPV method declined by a smaller amount compared to the previous quarter in line with higher long-term bond yields.

For the nine-month period of 2022, non-interest income of the Company and its subsidiaries amounted to 6,208 million baht, an increase of 248 million baht or 4.16 percent from the same period last year. This was mainly due to the following:

- Net fees and service income amounted to 901 million baht, a decrease of 166 million baht or 15.56 percent. This was mainly due to the decreases in brokerage fees from securities business and mutual funds trading fees.
- Other operating income amounted to 5,307 million baht, an increase of 414 million baht or 8.46 percent. This was mainly due to the increase in share of profit from investments accounted for under equity method from the improvement in operating performance of associated companies in line with economic recovery.

Other Operating Expenses

Other Operating Expenses (Million Baht)

	3Q22	2Q22	Change		9M22	9M21	Change	
			+ / (-)	%			+ / (-)	%
Personnel Expenses	508	490	18	3.67	1,513	1,539	(26)	(1.69)
Premises and Equipment Expenses	71	69	2	2.90	210	202	8	3.96
Taxes and Duties	9	4	5	125.00	19	17	2	11.76
Directors' Remuneration	13	46	(33)	(71.74)	75	74	1	1.35
Other Expenses	226	205	21	10.24	614	491	123	25.05
Total Other Operating Expenses	827	814	13	1.60	2,431	2,323	108	4.65

In the third quarter of 2022, other operating expenses of the Company and its subsidiaries amounted to 827 million baht, an increase of 13 million baht or 1.60 percent from the previous quarter.

For the nine-month period of 2022, other operating expenses of the Company and its subsidiaries amounted to 2,431 million baht, an increase of 108 million baht or 4.65 percent. This was mainly due to legal expenses of a subsidiary company.

Expected Credit Loss (Reversal)

Expected Credit Loss (Reversal) (Million Baht)

	3Q22	2Q22	Change		9M22	9M21	Change	
			+ / (-)	%			+ / (-)	%
Interbank and Money Market Items	(1)	(2)	1	50.00	(3)	-	(3)	(100.00)
Investments in Debt Securities Measured at Amortized Cost	2	(37)	39	105.41	(34)	(30)	(4)	(13.33)
Loans to Customers and Accrued Interest Receivables	123	102	221	20.59	385	564	(179)	(31.74)
Other Assets	(34)	(20)	(14)	(70.00)	(77)	(134)	57	42.54
Expected Credit Loss	90	43	47	109.30	271	400	(129)	(32.25)

In the third quarter of 2022, the Company and its subsidiaries had expected credit loss in the amount of 90 million baht, an increase of 47 million baht or 109.30 percent from the previous quarter. For the nine-month period of 2022, the Company and its subsidiaries had expected credit loss in the amount of 271 million baht, a decrease of 129 million baht or 32.25 percent from the same period last year. This was due to asset quality management and economic recovery.

Financial Position

Consolidated Statements of Financial Position (Million Baht)

	30 September 2022		31 December 2021		Change	
	Amount	%	Amount	%	+/(−)	%
Cash	9	0.00	4	0.00	5	125.00
Interbank and Money Market Items - net						
- Deposits at Financial Institutions	10,064	6.28	8,947	6.27	1,117	12.48
Financial Assets Measured at Fair Value through Profit or Loss	2,857	1.78	2,781	1.95	76	2.73
Investments - net	17,679	11.03	13,124	9.19	4,555	34.71
Investments in Associated Companies and Joint venture	56,096	35.00	52,955	37.10	3,141	5.93
Net Loans to Customers and Accrued Interest Receivables	62,307	38.88	55,221	38.69	7,086	12.83
Property Foreclosed - net	3,733	2.33	3,679	2.58	54	1.47
Land, Premises, Equipment and Right-of-use Assets - net	657	0.41	756	0.53	(99)	(13.10)
Other Assets	6,870	4.29	5,268	3.69	1,602	30.41
Total Assets	160,272	100.00	142,735	100.00	17,537	12.29
Interbank and Money Market Items						
- Borrowings from Financial Institutions	17,962	11.21	15,984	11.20	1,978	12.37
Debts Issued and Borrowings	46,393	28.95	34,308	24.04	12,085	35.23
Insurance Contracts Liabilities	11,834	7.38	11,414	8.00	420	3.68
Other Liabilities	7,847	4.89	6,888	4.82	959	13.92
Total Liabilities	84,036	52.43	68,594	48.06	15,442	22.51
Company's Shareholders' Equity	66,923	41.76	65,114	45.62	1,809	2.78
Non-controlling Interests	9,313	5.81	9,027	6.32	286	3.17
Total Shareholders' Equity	76,236	47.57	74,141	51.94	2,095	2.83
Total Liabilities and Shareholders' Equity	160,272	100.00	142,735	100.00	17,537	12.29
Book Value per Share (Baht)	63.82		62.10			

Assets

As of 30 September 2022, Thanachart Group's total assets amounted to 160,272 million baht, an increase of 17,537 million baht or 12.29 percent from the end of 2021. Key factors were as follows:

- Net interbank and money market items – deposits at financial institutions amounted to 10,064 million baht, an increase of 1,117 million baht or 12.48 percent. This was due to liquidity management.

- Net investments amounted to 17,679 million baht, an increase of 4,555 million baht or 34.71 percent. This was mainly due to the additional investments in debt securities.
- Investment in associated companies and joint venture amounted to 56,096 million baht, an increase of 3,141 million baht or 5.93 percent. This was mainly due to the additional investments in TMBThanachart Bank.
- Net loans to customers and accrued interest receivables amounted to 62,307 million baht, an increase of 7,086 million baht or 12.83 percent. This was mainly due to the loan expansion of the subsidiaries including Ratchthani Leasing, Thanachart Plus, and Thanachart Securities.

Liabilities

Total liabilities of Thanachart Group as of 30 September 2022 **were 84,036 million baht, an increase of 15,442 million baht or 22.51 percent** from the end of 2021. Interbank and money market items - borrowings from financial Institutions and debts issued and borrowings totaled 64,355 million baht, an increase of 14,063 million baht or 27.96 percent. This was due to the issuance and offering of debentures of the Company and its subsidiary to support business growth.

Shareholders' Equity

Total shareholders' equity as of 30 September 2022 **was 76,236 million baht, an increase of 2,095 million baht or 2.83 percent** from the end of 2021. The total shareholders' equity comprised of the following:

- Equity attributable to the owners of the Company was 66,923 million baht, an increase of 1,809 million baht or 2.78 percent. This was mainly due to the operating net profit of the Company and its subsidiaries in the nine-month of 2022 in the amount of 4,134 million baht and the dividend payment paid from the performance in the second half of 2021 of 1,888 million baht.
- Equity attributable to non-controlling interest amounted to 9,313 million baht, an increase of 286 million baht or 3.17 percent. This was mainly from the operating results of subsidiary companies.

Operating Results of Subsidiaries

Operating Results of Subsidiaries (Million Baht)

Subsidiaries	% Shareholding	Net Profit (Loss)				
		3Q22	2Q22	3Q21	9M22	9M21
Ratchthani Leasing Public Company Limited (Consol.)	60.61%	453	492	401	1,400	1,255
Thanachart Insurance Public Company Limited	50.96%	137	199	278	529	670
Thanachart Securities Public Company Limited	50.96%	95	107	141	378	500
TS AMC Company Limited	99.99%	74	(6)	(5)	62	30
MAX AMC Company Limited	83.44%	76	(1)	49	68	34
NFS AMC Company Limited	100.00%	(6)	(2)	4	(8)	90
T Life Assurance Public Company Limited	100.00%	21	173	12	297	85
Thanachart Plus Company Limited	100.00%	33	27	2	80	2

Ratchthani Leasing Public Company Limited (Consolidated)

As of 30 September 2022, Ratchthani Leasing Public Company Limited and its subsidiary had total assets of 53,822 million baht, an increase of 4,599 million baht or 9.34 percent from the end of 2021. The company had **hire purchase and financial leases in the amount of 51,500 million baht, an increase of 3,589 million baht or 7.49 percent**. Loans represented 95.93 percent of total assets. Total liabilities amounted to 41,818 million baht while shareholders' equity was 12,004 million baht.

Net profit for the third quarter of 2022 amounted to 453 million baht, a decrease of 39 million baht or 7.93 percent from the previous quarter. Total income amounted to 1,130 million baht, an increase of 31 million baht or 2.82 percent. Interest expenses amounted to 230 million baht, an increase of 7 million baht or 3.14 percent. Expected credit loss amounted to 122 million baht, an increase of 51 million baht or 71.83 percent. The increase was partly due to loan expansion while the loan quality remains at a manageable level.

Net profit for the nine-month period of 2022 amounted to 1,400 million baht, an increase of 145 million baht or 11.55 percent from the same period last year. Total income amounted to 3,312 million baht, an increase of 146 million baht or 4.61 percent. Interest expenses amounted to 673 million baht, a decrease of 15 million baht or 2.18 percent as a result of effective cost management. Expected credit loss amounted to 319 million baht, a decrease of 158 million baht or 33.12 percent due to the improvement of asset quality.

Thanachart Insurance Public Company Limited

In the third quarter of 2022, Thanachart Insurance Public Company Limited had **total insurance premium of 2,507 million baht, an increase of 107 million baht or 4.46 percent** from the previous quarter. This was due to the sales growth through the broker channels. Auto insurance premium in the third quarter of 2022 amounted to 2,219 million baht, an increase of 132 million baht or 6.32 percent from the previous quarter. At the same time, **the company's total insurance premium in the nine-month period of 2022 amounted to 7,358 million baht, an increase of 1,468 million baht or 24.92 percent** from the same period last year. This was due to the increase in sales through the broker

channels. Auto insurance premium amounted to 6,455 million baht, an increase of 1,467 million baht or 29.41 percent from the same period last year.

For operating results, **the net profit of the company in the third quarter of 2022 amounted to 137 million baht, a decrease of 62 million baht or 31.16 percent** from the previous quarter. This was mainly due to the increase in gross claims and loss adjustment expenses of 80 million baht; the increase in commission and brokerage expenses of 29 million baht in line with the increase in insurance premium; the increase in other underwriting expenses of 27 million baht; the increase in operating expenses of 25 million baht; the increase in expected credit loss of 9 million baht; and the decrease in other income of 3 million baht. However, net earned premium increased by 74 million baht and total investment income increased by 21 million baht.

For the operating result in the nine-month period of 2022, the company had a net profit of 529 million baht, a decrease of 141 million baht or 21.06 percent from the same period last year. This was mainly due to the increase in gross claims and loss adjustment expenses of 30 million baht; the increase in commission and brokerage expenses of 251 million baht in line with the increase in insurance premium; the increase in other underwriting expenses of 131 million baht; the increase in operating expenses of 91 million baht; and the decrease in total investment income of 35 million baht. However, net earned premium increased by 118 million baht while fee and commission income from reinsurers increased by 197 million baht. As well, expected credit loss decreased by 43 million baht; and other income increased by 5 million baht.

Capital fund at the end of September 2022 was at 801.09 percent, a decrease from 1,291.58 percent at the end of December 2021. The decrease was due to the increase in market risks which was in line with higher equity and debt investments and the increase in insurance risk as incurred loss reserve for auto insurance increased. However, the capital fund was well above the requirement of 140.00 percent set by the Office of Insurance Commission (OIC).

Thanachart Securities Public Company Limited

Average daily securities trading volume of Thanachart Securities Public Company Limited in the third quarter of 2022 was 2,390 million baht, a decrease from the average trading volume of 2,591 million baht in the previous quarter. The company's market share of securities trading was at 1.83 percent. The trading volume could be divided into 71.63 percent of retails, 27.15 percent of institutions, and 1.22 percent of foreign investors. Average daily trading volume of the company in the nine-month period of 2022 was 2,751 million baht, a decrease from the average daily trading volume of 3,714 million baht in the same period last year. However, in the nine-month period last year, the company's customers had large volume of trading transactions (Big Lot) and the average daily trading volume excluded the Big Lot amounted to 3,461 million baht. The trading volume of the nine-month period this year could be divided into 74.73 percent of retails, 23.83 percent of institutions, and 1.44 percent of foreign investors.

Net profit for the third quarter of 2022 amounted to 95 million baht, a decrease of 12 million baht or 11.21 percent from the previous quarter. Total income was 350 million baht, a decrease of 10 million baht or 2.78 percent, divided into brokerage fees of 203 million baht, a decrease of 2.40 percent in line with the trading volume of the company; brokerage fees from derivatives trading of 21 million baht, an increase of 40 percent; and fees and service income of 45 million baht, an increase of 11 million baht as a result of share arrangement fees while gains and returns on financial instruments decreased by 19 million baht. Meanwhile, total expenses amounted to 232 million baht, unchanged from the previous quarter. The company's total expenses consisted of interest expenses and fees and service expenses of 51 million baht and operating expenses of 181 million baht.

Net profit for the nine-month period of 2022 amounted to 378 million baht, a decrease of 122 million baht or 24.40 percent from the same period last year. Total income was 1,192 million baht, a decrease of 15.88 percent, with a 24.92 percent decline in brokerage fees in line with the trading condition of the stock market and trading volume of the company during this period. Fees and service income amounted to 110 million baht, consisting of fees income related to the investment allocation plan (ZEAL) of 47 million baht, an increase of 38.24 percent; fees income from share arrangement and financial advisory of 27 million baht; and fees income from mutual fund trading of 30 million baht, a decrease of 62.03 percent. Interest income on margin loans amounted to 222 million baht, an increase of 69.47 percent in line with the margin loans outstanding which expanded significantly. Meanwhile, interest expenses amounted to 57 million baht, an increase of 103.57 percent in line with the expansion of margin loans. Total expenses excluding interest expenses amounted to 666 million baht, a decrease of 12.83 percent in line with the decrease in the company's income.

As of 30 September 2022, the company maintained its liquidity ratio (Net Liquid Capital Rules: NCR) at 45.33 percent, higher than the minimum requirement by the Securities and Exchange Commissions (SEC) of 7.00 percent of general indebtedness and securities pledged.

Disclaimer

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