



Ref. 2S_BoD024/2022

November 10, 2022

Subject: Management Discussion and Analysis

To : The president
The Stock Exchange of Thailand

2S Metal Public Company Limited (the "Company") would like to clarify in operating performance of 3rd quarter ended September 30th, 2022. Which has net loss Baht 134.74 million, decreased 181.89% when compared to the same period of previous year. The Company would like to clarify the significant change in operating result as the following:

1. Revenue from Sales was Baht 1,644.99 million, which increased by Baht 99.56 million or 6.44% due to the Sales volume increased 23.80%.
2. Negative Gross margin was negative for 4.54% of the total revenue, which decreased when compared to the same quarter last year with a gross profit margin of 16.85%, as the cost of raw materials and goods in the inventory was higher than the average market selling price.
3. Selling and Administrative Expenses were Baht 65.39 million increased by 9.24 million or 16.46% when compared to same period of last year, primarily due to transportation expenses as a result of Oil prices and the Sales volume increased.
4. Financial costs was THB 0.06 million, which decreased by THB 0.28 million or 81.66% compared to the same quarter of the previous year due to the decrease in working capital loans from financial institutions during the period.
5. Foreign exchange losses amounted to THB 7.41 million, which increased by THB 0.55 million or 7.95 percent compared to the same quarter of the previous year, as the receipt of debts in foreign currency had been affected by fluctuations.

Please be informed accordingly.

Sincerely yours,
(Miss Boonsri Panyapiamsak)
Authorized Director