

Clarification of Operating Results and Financial Position

D.T.C. Industries Public Company Limited and Subsidiary Companies

For the period ended September 30, 2022

D.T.C. Industries Plc. And subsidiary companies have the total sales for the three-months and nine-months period ended September 30, 2022 amounting of 45.54 million baht and 116.59 million baht respectively. (2021 : amounting to 26.78 million baht and 105.97 million baht.) The three-months total sale increased by 18.76 million baht and nine-months total sale increased by 10.62 million baht respectively, The Three-months total sales increased in ratio 70.05 and nine-months increased in ratio 10.02 of total sale. Due to sale revenue increased by 12.86 million baht, export sales decreased by 1.87 million baht, estimated return good increased by 0.11 million baht, other income increased 0.66 million baht and total revenue increased by 10.62 million baht.

Cost of sales for the nine-months period at September 30, 2022 amounted to 70.64 million baht. (2021: amounting to 65.73 million baht) The cost of sales increased by 4.91 million baht, representing a gross margin at September 30, 2022 in ratio 33.80 (2021: ratio 32.85) increased cost due to raw materials used and cost of production increased 8.30 million baht. Set up depreciation decreased 2.38 million baht and the provision discounted products decreased by 0.68 million baht. Salary and welfare decreased by 0.33 million baht, Total cost increased by 4.91 million baht.

The cost of sales for the nine-months ended September 30, 2022 amounted to 15.94 million baht. (2021: amounting to 12.71 million baht) cost of sales increased by 3.23 million baht (ratio 25.41) due to cost of advertising and support department increased by 2.85 million baht, Salary and welfare decreased by 0.11 million baht, Other expenses increased by 0.49 million baht.

The cost of administration for the nine-months ended September 30, 2022 amounting to 16.41 million baht. (2021: Baht 15.95 million baht), administrative expenses increased 0.46 million baht. Due to cutting expenses in advance of foreign travel expenses increased by 1.53 million baht. Salary and welfare decreased by 0.45 million baht. Other expenses decreased by 0.62 million baht.

Therefore, D.T.C. Industries Plc. and subsidiary companies had the net profit(Loss) for the three-months and nine-months ended September 30, 2022, net profit amounting to 6.63 million baht and net profit of 6.45 million baht respectively. (2021 : net loss of 1.78 million baht and net profit 7.76 million baht.) The three-months net profit increased 8.41 million baht and nine-months net profit decreased 1.31 million baht respectively.

The net profit per share for the three-months and nine-months ended September 30, 2022 net profit 0.66 baht and net profit of 0.64 baht respectively. (2021 : net loss per share amounting 0.18 baht and net profit of 0.78 baht respectively) the net profit per share for the three-months increased by 0.84 baht and the net profit per share for the nine-months decreased by 0.14 baht respectively.

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