

No. 003/2023 (PPP)

17 February 2023

Subject: Clarification on the difference of the profit (loss) from the same period of the previous year
To: Director
Listing & Disclosure Department, The Stock Exchange of Thailand.

According to the Company and its subsidiary's business operational results for the year ended 31 December 2022, the Company and its subsidiary had loss for the period of THB 132.83 million, the loss increased by THB 102.46 million. In 2022, the subsidiary replaced some solar panels of the power plant to increase the efficiency of electricity generation and stopped using the removed solar panels. Therefore, the subsidiary set aside impairment of solar panels that were removed in the amount of THB 135.18 million. If excluding such items, the company and its subsidiary had profit for the year in the amount of THB 3.83 million. Key changing items are as follows:

- (1) Revenue from sales and service of the Company was THB 872.11 million, increasing from the previous year by THB 93.44 million, in which there were sales of water solution products of THB 501.97 million, decreasing from the previous year by THB 7.24 million, and sales of construction material products of THB 206.64 million, increasing from the previous year by THB 93.42 million, and solar roof products of THB 163.50 million, increasing from the previous year by THB 7.26 million. Gross profit was THB 209.93 million, increasing from the previous year by THB 47.30 million. Gross profit margin was at 24.1 percent, increasing from the previous year by 3.2 percent. The Company placed importance on sales policies and cost control throughout the supply chain.
- (2) Distribution cost of the Company was THB 154.90 million, decreasing from the previous year by THB 2.71 million, mainly from sales and marketing expenses decreased from the same period of the previous year. The distribution cost to revenue was 17.8 percent, decreasing from the previous year which was at 20.2 percent of revenue.
- (3) Administrative expense of the Company was THB 120.92 million, increasing from the previous year by THB 2.57 million, mainly from the loss from write-off of damaged assets of THB 3.10 million. Expenses that decreased, such as the rent of office buildings, premium, research and development expenses, etc.
- (4) Loss from impairment regarding to TFRS9 of the Company amounted to THB 6.15 million, increasing from the previous year by THB 4.36 million from the provision for doubtful debts for customers whose construction projects were interrupted and lack of liquidity.

(5) The Company's income tax income amounted to THB 6.21 million, the whole amount was deferred tax.

(6) In relation to the business operational results of the Company's subsidiary (Infinite Green Co., Ltd.); the loss for this period was THB 67.46 million and the profit decreased from the same period of the previous year by 128.31 million. In 2022, the subsidiary replaced some solar panels of the power plant to increase the efficiency of electricity generation and stopped using the removed solar panels. Therefore, the subsidiary set aside an impairment of the removed solar panels in the amount of THB 135.18 million.

Revenue from sales of electricity was THB 186.03 million, increasing from the previous year by THB 1.70 million, due to higher electricity tariffs. Gross profit was at THB 102.80 million, increasing by THB 2.42 million. Gross profit margin was at 55.3 percent. Administrative expense decreased by THB 3.04 million. Financial costs in the period decreased by THB 1.20 million. In the year, the subsidiary fully repaid the loan debt and income tax expense increased by THB 1.23 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

Mrs. Pensri Dettingeng
Authorized Person

Premier Products Public Company Limited