



At

S&J.03/2022

บริษัท เอส แอนด์ เจ อินเตอร์เนชั่นแนล เอนเตอร์ไพรส์ จำกัด (มหาชน)
S & J INTERNATIONAL ENTERPRISES PUBLIC COMPANY LIMITED

February 23, 2023

Re : Management Discussion and Analysis for The year 2022

To : President

The Stock Exchange of Thailand

Please be informed the operating result of the company and its subsidiaries as shown in the consolidated income statement for the year ended December 31, 2022 compared with the same period of prior year. For the year 2022, profit attributable to equity holders of the parent was amounting to 504.3 Million Baht, increase of 131.1 Million Baht or 35.1% due to:

1. Revenues from sales of 5,960.0 Million Baht, increased of 1,054.3 Million Baht due to increase in both local and export sales, together with more effective in cost control resulting increase in gross profit of 302.4 Million Baht.
2. Other income of 123.4 Million Baht, decreasing of 27.6 Million Baht mainly due to decrease in exchange gains.
3. Selling and distribution expenses of 240.8 Million Baht, increasing of 28.9 Million Baht mainly due to increase in transportation and export expenses from sales increasing.
4. Administration expenses of 1,056.4 Million Baht, increasing of 60.1 Million Baht mainly due to increase in employee expenses.
5. Share of profit from investments in associates of 63.6 Million Baht, decreasing of 5.9 Million Baht due to decrease in financial operation of the associates from impact of exchange rate and increase in cost of raw materials.
6. Income tax of 24.3 Million Baht, increasing of 41.8 Million Baht from prior year.

Please kindly be informed and post as appropriate.

Sincerely yours,

Mr.Thirasak Vikitset

(Mr.Thirasak Vikitset)

Managing Director

Registra Dept.

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