

Tor. Hor. 003 /2023

February 23, 2023

Subject : Explanation for the changes of the operating results for the financial statement as of the year 2022 by more than 20%

Attention : Directors and Managers
The Stock Exchange of Thailand

People's Garment Public Company Limited would like to inform the operating results for the financial statement of the year 2021 ended 31 December 2022.

Operating performance for 2022, The Company had net profit amounted 43.50 million baht. In 2021, the Company had net profit amounted 10.64 million baht, if comparing to the same period of last year, its profit increased by 308.73%.

1. Income from sales totaled 687.17 million baht, if compared to the same period of last year, it increased by 12.17%. It was due to local sales with higher sales volume because the situation of the epidemic of COVID-19 became better; as a result, activities the economy gradually recovered causing sales volume increased.
2. The Company had other incomes amounted 59.72 million baht, it increased by 24.28% if compared to the same period of last year it is from dividend income and gains from the sale of investments measured at fair value through the income statement.
3. The Company had profit from measure of investment valuation of 5.26 million Baht, if compared to the same period of last year, it decreased by 15.96%. It is the fair value measurement of other current financial assets.
4. Gross profit totaled 139.99 million baht, it increased 35.37 million baht or equivalent to 33.81 % from increased sales volume if compared to the same period of last year, It was due to increasing of production efficiency.
5. Administrative & Selling expense increased by 15.03 million baht due to the Growth of Sales volume, the company thus had the expenses of employee management. However, the company also places an importance on the development of its personnel, including saving other expenses.
6. Financial costs decreased by 0.26 million baht due to interest payable on lease liabilities which was amortized over the contract period.

The company Continue to monitor business situations continuously in order to increase sales efficiency and expand distribution channels, which is including the development of production efficiency and investment in automatic machines.



Financial information

The company had total assets amounted 1,671.29 million baht, it increased of 39.59 million baht, it is due to current assets decreased by 33.61 million baht and non-current assets increased by 73.19 million baht due to the change in investment policy in financial assets.

The company had total liabilities of 210.04 million baht, it decreased by 15.70 million baht from trade payables.

The company has shareholders' equity of 1,461.25 million baht, which increased of 55.28 million baht from Net profit for the current period amounted 43.50 million baht, dividend payment amounted 9.60 million baht. Loss on sale of investments in equity securities determined to be measured at fair value through other comprehensive income of 2.13 million baht and gains on fair value measurement, and investments in equity securities determined to be measured at fair value through other comprehensive income - net of income tax amounted 23.51 million baht.

Please kindly acknowledge the above matters

Sincerely yours,

Sunan Niyomnaitham

(Mrs. Sunan Niyomnaitham)

Director