



UAC Global Public Company Limited
บริษัท ยูเอซี โกลบอล จำกัด (มหาชน)
www.uac.co.th | 02-937-1701-6

UAC.CS/002/2023

February 24, 2023

Subject: Explanation of the operating results for the year period ended December 31, 2021

To: President
The Stock Exchange of Thailand

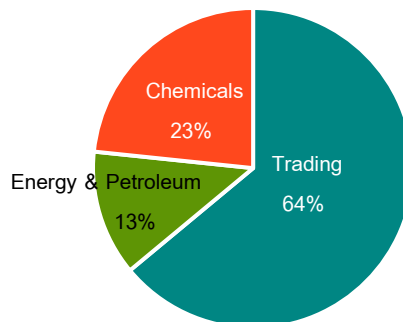
Attachment: Auditor's Report and Financial Statement for the year period ended December 31, 2021

Executive Summary

In 2022, the Company remains focused on maintaining liquidity and expanding its business with caution and controlling production costs and expenditures continuously, resulting in the Company's revenue from sales and services increased by Baht 204.61 million, or 13.95% YoY, for year ended 2022 performance. The Company received interim dividend from UAPC, a subsidiary, of Baht 72 million and profit sharing from investment of Baht 85.41 million which significantly decreased comparing to the previous year due to the biodiesel business adjusting the proportion of biodiesel blending in high-speed diesel from B7 to B5 in Q3 and 4, there was a loss from crude palm oil stocks due to lower demand. As a result, profit attributable to the major company and EBITDA were Baht 78.86 million and Baht 241.15 million, respectively.

Under the situation of decelerating global economic conditions, inflation situation and rising interest rates, maintaining financial liquidity, reducing the risk of exchange rate fluctuations, work with prudence and caution to minimize the impact of potential risks, resulting that as of December 31, 2022, the Company's cash flow increased Baht 119.09 million, cash and cash equivalents of Baht 174.44 million, and the ratio of Total Debt to Equity (D/E) remained in line with the Company's monetary policy framework of no more than 2 times.

REVENUE BREAKDOWN 2022



UAC Global PLC.

เลขที่ 1 อาคาร TP&T ชั้น 19 ซอยวิภาวดีรังสิต 19
เขตจตุจักร แขวงจตุจักร กรุงเทพฯ 10900

Trading: Total Revenue from Trading was Baht 1,068.91 million, increased Baht 105.63 million or 10.97% YoY, mostly from Industrial sector of Baht 82.63 which derived from selling of machine and equipment for Petroleum Exploration Industry during the first quarter, and Energy sector slightly increased Baht 55.05 million due to the delaying purchases of our main customers and shipments from overseas have been delayed. However, Gross Profit Margin of the Trading Business remained above the target, and the Company expects that economic conditions in 2023 will improve due to China's opening at the beginning of the year.

Manufacturing – Energy: Total revenue was Baht 211.85 million, increased Baht 43.62 million, or 25.93% YoY, mostly from increasing revenues from PPP due to increase in associated gas, and prices continued to rise in line with the global crude oil price situation. Mae Teang Power Plant had slightly lower revenue due to insufficient raw materials for production. Solar power plants can also generate electricity as set forth. In addition, the Company has increased revenue recognition from Petroleum Business under UAC Utilities, which has started drilling oil in Burapa area (L11/43) since Q4/2022 and sold crude oil to refinery plant with revenue of Baht 13.98 million.

Manufacturing – Chemicals: Total revenue was Baht 390.13 million, increased Baht 55.38 million or 16.54% YoY and EBITDA was still positive as targeted. Gross profit remained below plan since raw material costs were high continuously since the beginning of the year.

Progress of Projects under construction

- **Phu Pha Man Power Plant (PPM):** UAC&TPT has qualified to get PPA at 3MW on September 23, 2021 and already signed PPA on February 14, 2022. PEA is expected to sign PPA and send back within February 2023. COD will be within the second quarter of this year.
- **Vientiane Waste Management (VWM):** RDF3 Production Plant has awarded plant construction license on December 1, 2022 and on process of import and deliver equipment and machine within March 2023. Structural work was approximately 90% completion and high-voltage system has already begun supplying power in the middle of February 2023. The plant is expected to operate commercially within the second quarter of this year.
- **EECi EV Charger Station:** UAC Energy has been selected to be the parking areas tenant at headquarters of Eastern Economic Corridor of Innovation or EECi to install and provide EV Charging Station of SUPERFAST by UAC jointly with the partner station, ELex by EGAT, at parking areas of EECi headquarters located in Wangchan Valley. Currently, it's in process of applying for a license to operate an electric vehicle charging station.

Performance Analysis

The operating results of the separated financial statement for the year period ended December 31, 2022

The Separated Financial Statement (Unit: Million Baht)	2022	2021	(YoY)	
			Mil. Baht	%
Sales and Services	1,213.45	1,085.17	128.28	11.82%
Gross Profit	145.33	153.32	(7.99)	(5.21%)
Other Income	139.79	284.25	(144.46)	(50.82%)
Selling & Administrative Expenses	156.62	143.38	13.24	9.34%
Finance Cost	31.95	27.76	4.19	15.08%
EBT	96.56	266.43	(169.87)	(63.76%)
Tax	(9.88)	(8.47)	1.41	16.62%
Net Profit	86.68	257.96	(171.28)	(66.40%)
EBITDA	199.56	365.10	(165.54)	(45.34%)

The operating results of the separated financial statement for the year period ended December 31, 2022, resulted in decrease in Comprehensive Income of Baht 171.28 million or 66.40% from the corresponding period of the previous year as the following details below :

1. Revenue from sales and services increased Baht 128.28 million or 11.82% from the corresponding period of the previous year, mostly from revenue from Trading which increased Baht 105.63 million mostly from revenue from Trading – Industrial sector which increased Baht 82.63 million and revenue from Trading – Energy sector which increased Baht 55.05 million, the increase of revenue from Manufacturing-Energy, PPP at the amount of Baht 27.26 million from obtaining more raw materials, and the decrease of revenue from MT, at the amount of Baht 4.61 million resulting from the decrease of raw material.
2. Gross profit was Baht 145.33 million which decreased Baht 7.99 million or 5.21% from the corresponding period of the previous year. Gross profit margin for the year 2022 was 11.98% of revenue from sales and services decreased from the corresponding period of the previous year (2021 = 14.13%)
3. Other income decreased Baht 144.46 million or 50.82% from the corresponding period of the previous year, mostly from no 2021 additional dividend payment from an Associated Company. However, the Company has the dividend income from UAPC amount of Baht 72 million and continued to receive the excise tax compensation.
4. Selling and Administrative expenses increased Baht 13.24 million or 9.23% from the corresponding period of the previous year, mostly from new project advisory fee and administrative expense from returning to work as usual and loss on fair value of biological assets and CSR of MT.
5. Finance cost increased Baht 4.19 million or 15.08% from the corresponding period of the previous year due to the debenture interest and bank fees.
6. Net Profit decreased Baht 171.28 million or 66.40% from the corresponding period of the previous year, mostly from no dividend payment from the Associated Company.

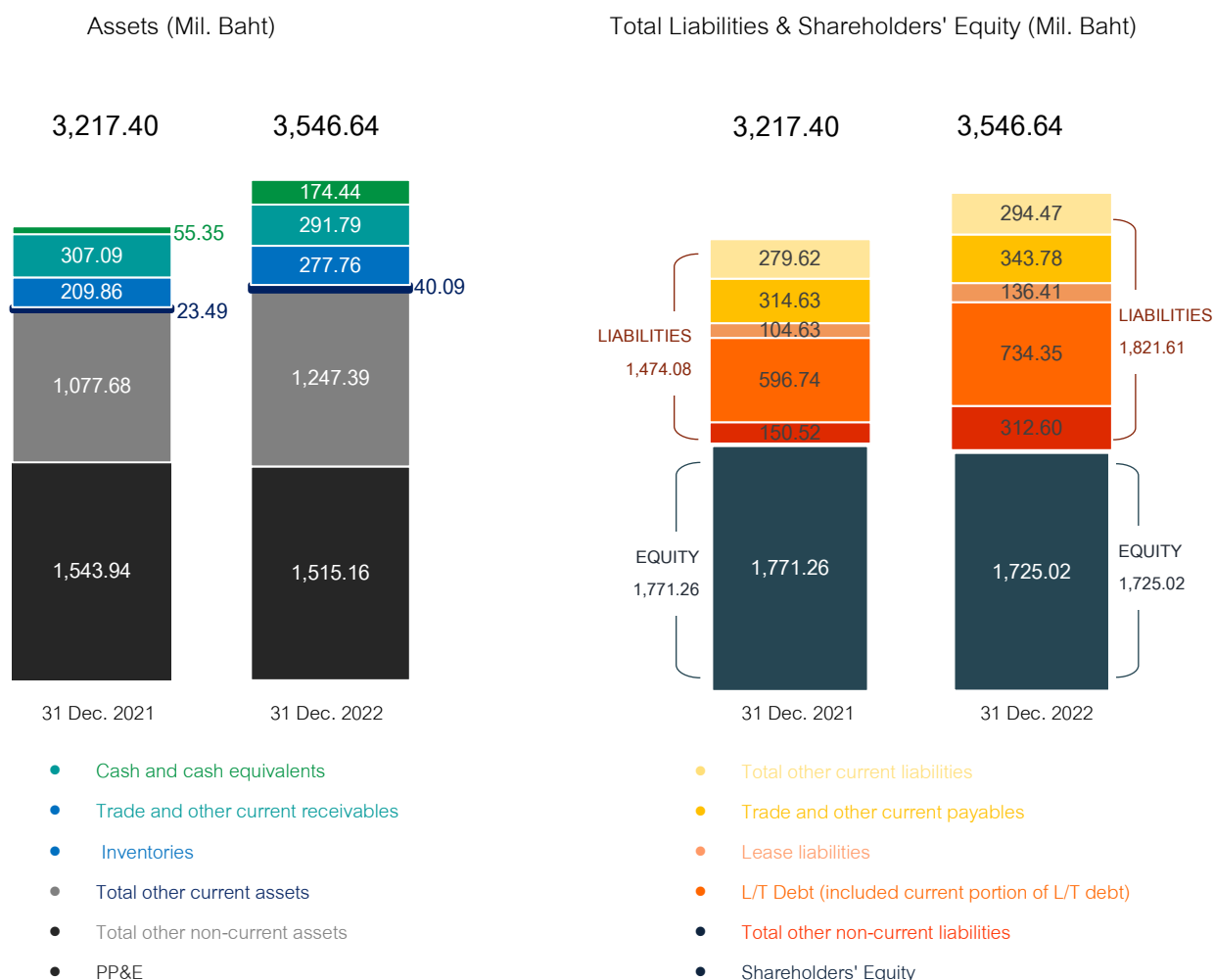
The operating results of the consolidated financial statement for the year period ended December 31, 2021

The Consolidated Financial Statement (Unit: Million Baht)	2022	2021	(YoY)	
			Mil. Baht	%
Sales and Services	1,670.87	1,466.26	204.61	13.95%
Gross Profit	239.27	231.11	8.16	3.53%
Other Income	134.05	271.75	(137.70)	(50.67%)
Selling & Administrative Expenses	253.30	211.14	42.16	19.97
Finance Cost	51.58	48.75	2.83	5.81%
EBT	68.44	242.98	(174.54)	(71.83%)
Tax	(9.24)	(8.61)	0.63	7.35%
Net Profit	59.19	234.37	(175.17)	(74.74%)
Comprehensive Income	78.86	246.81	(167.95)	(68.05%)
EBITDA	241.15	409.62	(168.46)	(41.13%)

The operating results of the Consolidated financial statement for the year period ended December 31, 2022, resulted in decrease in Comprehensive Income of Baht 167.95 million or 68.05% from the corresponding period of the previous year as the following details below :

1. Revenue from sales and services increased Baht 204.61 million or 13.95% from the corresponding period of the previous year, mostly from the increase of revenue from Trading at the amount of Baht 105.61 million, Manufacturing – Energy&Petroleum at the amount of Baht 43.62 million, and Manufacturing - Chemical at the amount of Baht 55.38 million.
2. Gross profit was Baht 239.27 million which increased Baht 8.16 million or 3.53% from the corresponding period of the previous year. Gross profit margin was 14.32% of revenue from sales and services decreased from the corresponding period of the previous year (2021 = 15.76%)
3. Other income decreased Baht 137.70 million or 50.67% from the corresponding period of the previous year, mostly from the decrease of profit sharing from investment.
4. Selling and Administrative expenses increased Baht 42.16 million or 19.97% from the corresponding period of the previous year, mostly from the increase in administrative expenses of the Company, impairment of investments in subsidiaries and associated companies, loss from foreign exchange of a Subsidiary Company in Laos PDR., and expenses in petroleum business of a Subsidiary Company.
5. Finance cost increased Baht 2.83 million or 5.81% from the corresponding period of the previous year due to the increase in long term loans.
6. Comprehensive Income decreased Baht 167.95 million or 68.05% from the corresponding period of the previous year, mostly from the increase of Selling & Administrative expenses and the decrease of profit sharing from investment.

The Statements of Financial Position as of December 31, 2022 has changed from December 31, 2021 as follows;



Total Assets was Baht 3,546.64 million, increased Baht 329.23 million or 10.23%, mostly from the increase in current assets of Baht 188.29 million and the increase in non-current assets of Baht 140.94 million. consisted of;

- Cash and cash equivalents increased Baht 119.09 million from operating.
- Inventories increased Baht 67.90 million, mostly from goods in transit.
- Restricted bank deposit increased Baht 19.26 million as a collateral of loan in accordance with the agreement with financial institution.
- Other non-current financial assets increased Baht 49.70 million from for investment in debenture of a Subsidiary Company in accordance with the agreement with financial institution.
- Investment in Subsidiary increased Baht 85.01 million from profit sharing from investment in associated company.

Total Liabilities was Baht 1,821.61 million, increased Baht 375.47 million or 25.96%, mainly from the decrease in current liabilities of Baht 276.03 million and the increase in non-current liabilities of Baht 651.50 million. consisted of;

- Debenture increased Baht 200 million from repayment the original debenture at the amount of Baht 300 million and new offer debenture at the amount of Baht 500 million in June 2022.
- Accrued dividend payment decreased Baht 53.41 million by 2020 interim dividend payment on January 17, 2022.
- Estimated decommissioning cost increased Baht 165.56 million from decommissioning cost of oil exploration concession on L10/43 and L11/43 of Subsidiary which will be due in 2033.

Total Shareholders' Equity was Baht 1,725.02 million, decreased Baht 46.24 million or 2.61%, resulting from decreased operating.

The Cash flow statement as of December 31, 2022 has changed from December 31, 2021 as follows;

Unit: Million Baht)	2022	2021
Profit before tax	68.44	242.98
Profit from operating activities before changes in operating assets and liabilities	164.70	181.38
Net cash flows from operating activities	105.31	6.96
Net cash flows from (used in) investing activities	13.41	200.69
Net cash flows used in financing activities	(7.64)	(235.39)
Net activities	111.08	(27.74)
Decrease in translation adjustments	8.05	6.60
Effects of exchange rates on cash and cash equivalents	(0.02)	(0.07)
Net increase (decrease) in cash and cash equivalents	119.09	(21.20)
Cash and cash equivalents at beginning of period	55.35	76.55
Cash and cash equivalents at end of period	174.44	55.35

Cash flow statement for the year period ended December 31, 2022, the company has net cash flow acquired in operating activities of Baht 105.31 million, mainly from the increase in profit before income tax of Baht 164.70 million, advance received from customers of Baht 62.57 million. The decrease in cash resulted from the increase in inventories of Baht 68.40 million and interest & tax payment of Baht 46.33 million.

Net cash flow acquired in investing activities of Baht 13.41 million, mostly from restricted bank deposit of Baht 19.26 million, other non-current financial assets of Subsidiaries of Baht 49.70 million, payment of fixed assets and intangible assets of Subsidiaries of Baht 84.03 million, and decommissioning cost of Baht 165.58 million.

Net cash flow used in financing activities of Baht 7.64 million, mostly from the receipt short-term loans of Baht 46.50 million, net debenture of Baht 200 million and dividend payment of Baht 186.93 million.

From the above activities, the Company had a net increase in cash and cash equivalents of Baht 119.09 million, with cash brought forward as of January 1, 2022 in the amount of Baht 55.35 million, and cash ended as of December 31, 2022 was Baht 174.44 million.

Financial Ratio

Consolidated financial statement	2022	2021
NET PROFIT (%)	3.54	15.98
COMPREHENSIVE INCOME (%)	4.72	16.83
EBIT (%)	7.18	19.90
EBITDA (%)	14.43	27.94
EPS (Baht/Share)	0.118	0.370

Consolidated financial statement	2022	2021
ROA (%)	2.33	7.78
ROE (%)	4.88	15.54
D/E RATIO (Times)	1.44	0.88
Net Debt/EBITDA (Times)	6.83	3.40

Please be informed accordingly,

Yours sincerely,

-Signature-

(Miss Nilrat Jarumanopas)

Chief Financial Officer

Authorized to sign on behalf of the Company

UAC Global PLC.

เลขที่ 1 อาคาร TP&T ชั้น 19 ซอยวิภาวดีรังสิต 19
เขตจตุจักร แขวงจตุจักร กรุงเทพฯ 10900